Министерство образования, науки и молодежи Республики Крым Государственное бюджетное профессиональное образовательное учреждение Республики Крым "Симферопольский автотранспортный техникум"

ФОНД
ОЦЕНОЧНЫХ СРЕДСТВ
ПО УЧЕБНОЙ ДИСЦИПЛИНЕ
ОГСЭ.03 Иностранный язык

Симферополь, 2022

Фонд оценочных средств разработан на основе требований Федерального государственного образовательного стандарта среднего профессионального образования (ФГОС СПО) (утвержден приказом министерства образовании и науки России от 22.04.2014 № 376) и рабочей программы учебной дисциплины «Иностранный язык» для специальности:

23.02.01 Организация перевозок и управление на транспорте, базовый уровень (по видам)

Организация-разработчик: Государственное бюджетное профессиональное образовательное учреждение Республики Крым «Симферопольский автотранспортный техникум»

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Одобрен на заседании цикловой комиссии

Общего гуманитарного и социально-экономического цикла

Протокол № 1 от 31 августа 2022 г.

Председатель ЦК Остожьева Н.А.

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1. ПАСПОРТ ФОНДА ОЦЕНОЧНЫХ СРЕДСТВ УЧЕБНОЙ ДИСЦИПЛИНЫ

1.1. Общие положения

Фонд оценочных средств (ФОС) предназначен для контроля и оценки образовательных достижений обучающихся, освоивших программу учебной дисциплины ОГСЭ.03 «Иностранный язык» для специальности: 23.02.01 Организация перевозок и управление на транспорте, базовый уровень (по видам). Перечень видов оценочных средств соответствует Рабочей программе учебной дисциплины.

ФОС включает контрольные материалы для проведения текущего контроля, промежуточной аттестации в форме дифференцированного зачета.

1.2. Объекты оценивания – результаты освоения учебной дисциплины

Результатом освоения учебной дисциплины ОГСЭ.03 «Иностранный язык» являются предусмотренные ФГОС по специальности/профессии умения, знания, направленные на формирование общих и профессиональных компетенций.

В результате освоения дисциплины обучающийся должен уметь:

- У1 общаться (устно и письменно) на иностранном языке на профессиональные и повседневные темы;
- У 2 переводить (со словарём) иностранные тексты профессиональной направленности;
- У3 самостоятельно совершенствовать устную и письменную речь, пополнять словарный запас.

В результате освоения дисциплины обучающийся должен знать:

- 3 1 лексический (1200-1400 лексических единиц), необходимый для чтения и перевода (со словарем) иностранных текстов профессиональной направленности;
- 32 грамматический минимум по каждой теме УД;
- 3 3 лингвострановедческую, страноведческую и социокультурную информацию, расширенную за счет новой тематики и проблематики речевого общения;
- 3 4 тексты, построенные на языковом материале повседневного профессионального общения, в том числе инструкции и нормативные документы по специальности.

В результате освоения дисциплины обучающийся должен освоить общие и профессиональные компетенции:

- ОК 1 понимать сущность и социальную значимость своей будущей профессии, проявлять к ней устойчивый интерес;
- ОК 2 организовывать собственную деятельность, исходя из цели и способов ее достижения, определенных руководителем;
- ОК 3 анализировать рабочую ситуацию, осуществлять текущий и итоговый контроль, оценку и коррекцию собственной деятельности, нести ответственность за результаты своей работы;
- ОК 4 осуществлять поиск информации, необходимой для эффективного выполнения профессиональных задач;
- OK 5 использовать информационно-коммуникационные технологии в профессиональной деятельности;
- ОК 6 работать в коллективе и команде, эффективно общаться с коллегами, руководством, потребителями;

- ОК 7 брать на себя ответственность за работу членов команды (подчиненных), результат выполнения заданий;
- ОК 8 самостоятельно определять задачи профессионального и личностного развития, заниматься самообразованием, осознанно планировать повышение квалификации;
- ОК 9 ориентироваться в условиях частой смены технологий в профессиональной деятельности.
- ПК 1.1 выполнять операции по осуществлению перевозочного процесса с применением современных информационных технологий управления перевозками;
- ПК 1.3 оформлять документы, регламентирующие организацию перевозочного процесса;
- ПК 3.1 организовывать работу персонала по обработке перевозочных документов и осуществлению расчетов за услуги, предоставляемые транспортными организациями;
- ПК 3.3 применять в профессиональной деятельности основные положения, регулирующие взаимоотношения пользователей транспорта и перевозчика.

1.3. Формы контроля и оценки результатов освоения учебной дисциплины.

В результате текущего контроля по учебной дисциплине осуществляется комплексная проверка следующих умений и знаний, а также динамика формирования общих и профессиональных компетенций.

№ п/п	Наименование раздела, темы учебной дисциплины	Проверяемые У, 3, ОК, ПК	Тип и форма контроля	Средства контроля
		Раздел 1. Общенап	гравленный курс.	
1.	Тема 1. Знакомство, семья. Описание людей. Мой рабочий день.	У1 – У3 31 – З3 ОК 1,2,4,5,6.	Практические задания Устный опрос Контроль перевода текстов Индивидуальный проект	Перечень тем Упражнения
2.	Тема 2. Спорт, правила здорового образа жизни. Путеществие.	У1 – У3 31 – 33 ОК 1,2,4,5,6.	Практические задания Устный и письменный контроль освоения пройденной темы Индивидуальный проект	Перечень тем Упражнения
3.	Праздники в США. Английский язык в	У1 – У3 31 – 33 ОК 1,2,4,5,6.	Практические задания Устный и письменный контроль освоения пройденной темы	Перечень тем Упражнения
4.	мире. Тема 4. Страна, в которой я живу.	У1 – У3 31 – З3 ОК 1,2,4,5,6.	Практические задания Устный и письменный контроль освоения пройденной темы Индивидуальный проект	Перечень тем Упражнения
5.	. Тема 5. Англоговорящие страны.	У1 – У3 31 – 33 ОК 1,2,3,4,5,6.	Практические задания Устный и письменный контроль освоения пройденной темы	Тестовые задания

6.	Тема 6.	У1 – У3	Практические задания	Перечень тем
0.	Образование.	31 – 33	Устный и письменный	Упражнения
	•	OK 1,2,4,5,6.	контроль освоения	T
	Выдающиеся люди	OK 1,2,4,3,0.	пройденной темы	
	культуры и науки.		Проиденной темы Индивидуальный проект	
7	T 7	У1 – У3	Практические задания	Перечень тем
7.	Тема 7.	31 - 33	Практические задания Устный и письменный	Упражнения
	Деловая документация.	OK 1,2,4,5,6.	контроль освоения	э прижисиих
		ОК 1,2,4,5,0. ПК 1.3.	пройденной темы	
		III 1.5.	Индивидуальный проект	
8.	Тема 8.	<u> </u>	Практические задания	Перечень тем
0.		31 - 33	Устный и письменный	Упражнения
	Экология.	OK 1,2,4,5,6.	контроль освоения	э пражнения
		OK 1,2,4,5,0.	пройденной темы	
	Тема 9.	У1 – У3	Практические задания	Тестовые задания
9.		31 - 33	Устный и письменный	тоотовые задания
	Информационные	OK 1,2,3,4,5,6.	контроль освоения	
	технологии.	OK 1,2,3,4,3,0.	пройденной темы	
	\$		Индивидуальный проект	
	Pony	Thomas Transfer	но направленный курс.	
10	Тема 1. Принятие	у1 – У3	Практические задания	Перечень тем
10	управленческих	31 – 34	Устный и письменный	Упражнения
	решений,	OK 1-9	контроль освоения	
	их схемы и стили,	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	разбор ярких	1110 1.1, 1.3, 3.1,3.3.	Индивидуальный проект	
	управленческих			
	решений.			
11	· · · · · · · · · · · · · · · · · · ·	У1 – У3	Практические задания	Перечень тем
11	технологии бизнес-	31 – 34	Устный и письменный	Упражнения
	планирования, практика	OK 1-9	контроль освоения	
	написания бизнес-	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	планов.	1	Индивидуальный проект	
12		У1 – У3	Практические задания	Перечень тем
	маркетинга,	31 – 34	Устный и письменный	Упражнения
	маркетинговые	OK 1-9	контроль освоения	•
	кампании, создание	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	логотипа, роль	, , , , , , , , , , , , , , , , , , , ,		
	маркетинга			
	в ценообразовании.			
13	В Тема 4. Серийное	У1 – У3	Практические задания	Перечень тем
	производство,	31 - 34	Устный и письменный	Упражнения
	производство по	ОК 1-9	контроль освоения	Тестовые задания
	индивидуальному	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	заказу,		Индивидуальный проект	
	перепроизводство.			
14	1 Тема 5. Всеобщее	У1 — У3	Практические задания	Перечень тем
	управление качеством,	31 – 34	Устный и письменный	Упражнения
	методика «шести сигм».	ОК 1-9	контроль освоения	
		ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
			Индивидуальный проект	
1:	Тема 6. Управление	У1 – У3	Практические задания	Перечень тем
	проектами.	31 – 34	Устный и письменный	Упражнения
	1 ^	070.1.0		
		OK 1-9	контроль освоения	

16	Тема 7. Управление	У1 – У3	Практические задания	Перечень тем
	рисками	31 - 34	Устный и письменный	Упражнения
	и планирование рисков.	ОК 1-9	контроль освоения	
	1	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
		, , ,	Индивидуальный проект	
17	Тема 8.	У1 – У3	Практические задания	Перечень тем
	Государственное	31 - 34	Устный и письменный	Упражнения
	управление	OK 1-9	контроль освоения	•
	и	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	бизнес-администрирова	,	•	
	ние.			
18	Тема 9. Управление	У1 – У3	Практические задания	Тестовые задания
Ì	человеческими	31 - 34	Устный и письменный	
	ресурсами, их	OK 1-9	контроль освоения	
ĺ	планирование, наем на	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	работу, управление	, ,	_	
	талантливыми кадрами.			
19		У1 – У3	Практические задания	Перечень тем
	определения	31 - 34	Устный и письменный	Упражнения
ļ	понятия «менеджмент»	OK 1-9	контроль освоения	
	во взаимосвязи с	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	логистикой,		Индивидуальный проект	
	история менеджмента и			
	логистики.			
20	Тема 11 (2). Управление	У1 – У3	Практические задания	Перечень тем
	цепями поставок,	31 - 34	Устный и письменный	Упражнения
	управление запасами,	ОК 1-9	контроль освоения	
	снабжение, снижение	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	издержек.			
21	Тема 12 (3). Упаковка,	У1 — У3	Практические задания	Перечень тем
	маркировка,	31 - 34	Устный и письменный	Упражнения
	управление поставками	OK 1-9	контроль освоения	
	товаров.	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	-
22	Тема 13 (4). Управление	У1 – У3	Практические задания	Перечень тем
	материальными	31 - 34	Устный и письменный	Упражнения
	потоками,	OK 1-9	контроль освоения	Тестовые задания
	складирование и	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	хранение.			TT
23	Тема 14 (5). Управление	У1 – У3	Практические задания	Перечень тем
	перевозками,	31 – 34	Устный и письменный	Упражнения
	виды перевозок.	OK 1-9	контроль освоения	
	m 4.6.4.5	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	Перечень тем
24	Тема 15 (6).	У1 — У3	Практические задания Устный и письменный	Упражнения
	Транспортировка в	31 - 34		<i>э</i> пражнения
	логистике.	OK 1-9	контроль освоения	
	T 16 (7) 37	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	Перечень тем
25	Тема 16 (7). Управление	y1 – y3	Практические задания	Упражнения
	финансовыми потоками,	31 – 34	Устный и письменный	у пражиспия
	виды	OK 1-9	контроль освоения	
	и проблемы оплаты	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
	логистических услуг.	X71 X70	The exemption of the control of the	Перецеці тем
26	Тема 17 (8). Управление	У1 – У3	Практические задания	Перечень тем
	логистическими	31 – 34	Устный и письменный	Упражнения
	услугами.	OK 1-9	контроль освоения	
		ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	

27	Тема 18 (9). Основные	У1 – У3	Практические задания	Перечень тем
}	вопросы	31 – 34	Устный и письменный	Упражнения
	обслуживания клиентов	OK 1-9	контроль освоения	
	в логистике.	ПК 1.1, 1.3, 3.1,3.3.	пройденной темы	
			Индивидуальный проект	
	Итоговая работа		Промежуточный	Тестовые задания
	_		контроль.	
			Дифференцированный	
			зачет.	

2.КОМПЛЕКТ ЗАДАНИЙ ДЛЯ ПРОВЕДЕНИЯ ТЕКУЩЕГО КОНТРОЛЯ

Раздел 1.

Форма текущего контроля: устный опрос

Оцениваемые знания, умения **ОК** и **ПК:** $y_1 - y_3$, $3_1 - 3_3$, **ОК** 1,2,4,5,6, ПК 1.3.

- выполнение упражнений по темам: «Знакомство, семья. Описание людей. Мой рабочий день», «Спорт, правила здорового образа жизни. Путешествие», «Праздники в США. Английский язык в мире», «Страна, в которой я живу», «Англоговорящие страны», «Образование. Выдающиеся люди культуры и науки»,
- «Деловая документация», «Экология», «Информационные технологии»;
- чтение текста;
- определение времени указанного предложения в тексте;
- чтение с выборочным и полным пониманием текста;
- определение типа указанного предложения в тексте;
- формирование вопроса к указанному предложению;
- определение вида сформированного вопросительного предложения;
- формирование специального вопроса к указанному предложению;
- формирование отрицательного типа указанного предложения.

Раздел 1.

Форма текущего контроля: письменное сообщение.

Оцениваемые знания, умения ОК и ПК: У1 – У3, З1 – З3, ОК 1,2,4,5,6, ПК 1.3.

Написание личного и делового письма по образцу.

Оценивание письма осуществляется согласно критериям, определенным при выполнении аналогичного задания при проведении ОГЭ.

Раздел 1.

Форма текущего контроля: составление индивидуального проекта.

Оцениваемые знания, умения ОК и ПК: У1 – У3, З1 – З3, ОК 1,2,4,5,6, ПК 1.3.

Оценивание осуществляется согласно критериям оценки, указанным в методических рекомендациях по составлению индивидуального проекта.

Раздел 2.

Форма текущего контроля: устный опрос

Оцениваемые знания, умения ОК и ПК: У1 – У3, З1 – З4, ОК 1-9, ПК 1.1, 1.3, 3.1,3.3.

- выполнение упражнений по темам: «Принятие управленческих решений, их схемы и стили, разбор ярких управленческих решений», «Система и технологии бизнеспланирования, практика написания бизнеспланов», «Инструменты маркетинга, маркетинговые кампании, создание логотипа, роль маркетинга в ценообразовании», «Серийное производство, производство по индивидуальному заказу, перепроизводство», «Всеобщее управление качеством, методика «шести сигм»», «Управление проектами», «Управление рисками и планирование рисков», «Государственное управление и бизнес-администрирование», «Управление человеческими ресурсами, их планирование, наем на работу, управление талантливыми кадрами»;
- чтение текста;
- определение времени указанного предложения в тексте;
- чтение с выборочным и полным пониманием текста;
- определение типа указанного предложения в тексте;
- формирование вопроса к указанному предложению;
- определение вида сформированного вопросительного предложения;
- формирование специального вопроса к указанному предложению;
- формирование отрицательного типа указанного предложения.

Раздел 2.

Форма текущего контроля: устный опрос

Оцениваемые знания, умения ОК и ПК: У1 – У3, З1 – З4, ОК 1-9, ПК 1.1, 1.3, 3.1,3.3.

- выполнение упражнений по темам: «Основные определения понятия «менеджмент» во взаимосвязи с логистикой, история менеджмента и логистики», «Управление цепями поставок, управление запасами, снабжение, снижение издержек», «Упаковка, маркировка, управление поставками товаров», «Управление материальными потоками, складирование и хранение», «Управление перевозками, виды перевозок», «Транспортировка в логистике», «Управление финансовыми потоками, виды и проблемы оплаты логистических услуг», «Управление логистическими услугами», «Основные вопросы обслуживания клиентов в логистике»;
- чтение текста;
- определение времени указанного предложения в тексте;
- чтение с выборочным и полным пониманием текста;
- определение типа указанного предложения в тексте;
- формирование вопроса к указанному предложению;
- определение вида сформированного вопросительного предложения;
- формирование специального вопроса к указанному предложению;
- формирование отрицательного типа указанного предложения.

Критерии оценивания устного опроса (упражнений):

Оценка «5» обучающийся свободно воспринимает на слух задание, не допускает ошибок при построении устного высказывания, используя соответствующую лексику, быстро и верно определяет временную группу, осуществляет перевод текста на уровне эквивалентности семантики слов, синтаксических структур, определяет тип предложения, корректно строит вопросительные предложения, определяет их вид, правильно строит отрицательные предложения.

Оценка «4» обучающийся хорошо воспринимает на слух задание, не допускает значительных ошибок в устной речи, используя соответствующую лексику, верно определяет временную группу предложений текста, осуществляет перевод текста на уровне эквивалентности семантики слов, синтаксических структур, определяет тип предложения, строит вопросительные предложения, определяет их вид, строит отрицательные предложения. Допускает незначительные неточности в переводе.

Оценка «3» обучающийся воспринимает на слух задание, допускает ошибки в устной речи, не всегда использует соответствующую лексику, верно определяет временную группу предложений текста, перевод текста достигает коммуникативной цели, допускает ошибки в определении типа предложения, построении вопросительных предложений, определении их вида, построении отрицательных предложений.

Оценка «2» не выполнены перечисленные условия.

Форма текущего контроля: контрольная работа, тестирование.

Оцениваемые знания, умения ОК и ПК в разделе 1: У1 – У3, 31 – 33, ОК 1,2,3,4,5,6, ПК 1.3.; в разделе 2: У1 – У3, 31 – 34, ОК 1-9, ПК 1.1, 1.3, 3.1,3.3.

Контрольные работы предусматривают выполнение тестовых заданий посредством использования электронной образовательной площадки «Мульти Урок» на компьютерах (мобильных устройствах связи), имеющих доступ к сети Интернет. Выбор вариантов тестовых заданий осуществляется тестирующей системой случайным образом.

Время на выполнение:

45 минут.

Текст заданий.

КОНТРОЛЬНАЯ РАБОТА №1

Вопрос 1

Выберите подходящее по смыслу личное местоимение.

... is a wonderful day.

ItTheyHe
Вопрос 2
Выберите подходящее по смыслу личное местоимение.
Are from England?
Варианты ответов
 I you she
Вопрос 3
Выберите подходящее по смыслу личное местоимение.
are speaking English.
Варианты ответов
WeHeShe
Вопрос 4
Выберите правильные притяжательные местоимения.
flat is bigger than but is nicer.
Варианты ответов
• Mine / hers / hers
My / hers / hersMine / her / her
Вопрос 5
Выберите правильные притяжательные местоимения.
Is this house or ?
Варианты ответов
• your / their
yours / theiryour / theirs
Вопрос 6
Выберите правильное местоимение в объектном падеже к выделенным словам.

Can you help my sister and me?

Варианты ответов

- us
- me
- her

Вопрос 7

Выберите нужное возвратное местоимение.

The story... is very good, but not the translation.

Варианты ответов

- myself,
- itself
- herself

Вопрос 8

Данные существительные написаны в форме единственного числа:

a party, a banana, a room, a day, a fly, a knife, a sandwich, a university, a shelf, a play, a key, a taxi, a way, a tragedy, a language, a comedy, a parrot, a dog, a watch, a puppy.

Выберите правильный вариант ответа, в котором ВСЕ нижеприведенные существительные в форме множественного числа ЗАПИСАНЫ ПРАВИЛЬНО.

Варианты ответов

- parties, bananas, rooms, days, flies, knives, sandwiches, universities, shelves, plays, keys, taxis, ways, tragedies, languages, comedies, parrots, dogs, watches, puppies
- partys, bananas, roomes, days, flies, knives, sandwichs, universities, shelves, plays, keys, taxis, wayes, tragedys, languages, comedies, parrotes, doges, watches, puppies

Вопрос 9

Данные существительные написаны в форме множественного числа. Найдите 6 ошибок в их написании.

- photoes
- dodoes
- zeroes
- tomatoes
- Negroes
- potatos
- kiloes
- buffaloes
- videos
- pianoes
- mosquitoes
- stereoes

- radios
- studios
- echos
- heroes

Данные существительные написаны в форме множественного числа. Найдите 6 ошибок в их написании.

Варианты ответов

- wolves
- loaves
- citys
- sheep
- policemans
- sportsmans
- benchs
- witchs
- tomatoes
- potatoes
- photos
- kilos
- heroes
- childs

Вопрос 11

Данные существительные написаны в форме единственного числа:

a cat, a box, a boy, a foot, a glass, a bus, a sock, a child, one man, one woman, one mouse, one house, one tooth, one goose, one sheep

Выберите правильный вариант ответа, в котором ВСЕ нижеприведенные существительные в форме множественного числа ЗАПИСАНЫ ПРАВИЛЬНО.

Варианты ответов

- cates, boxes, boyes, foots, glasses, buses, sockes, children, two mans, three womans, four mouses, five houses, thirty-two tooths, six gooses, eight sheep
- cats, boxes, boys, feet, glasses, buses, socks, children, two men, three women, four mice, five houses, thirty-two teeth, six geese, eight sheep

Вопрос 12

Поставьте существительное в скобках в притяжательный падеж.

Society and parents now pay more attention to (children) ... education.

Варианты ответов

- childs
- childrens'
- children's
- childrens

Вопрос 13

Поставьте существительное в скобках в притяжательный падеж.

Last (week) ... history results came back yesterday.

Варианты ответов

- week's
- week
- weeks
- weeks¹
- weekses'

Вопрос 14

Поставьте существительное в скобках в притяжательный падеж.

In a few minutes, you'll be (somebody else) ... problem.

Варианты ответов

- somebody else's
- somebody else
- somebody's else
- somebody's else's

Вопрос 15

Выберите один из двух вариантов диалога, в котором ВО ВСЕХ ПРЕДЛОЖЕНИЯХ глагол to be написан ВЕРНО.

Варианты ответов

- A: Hi, Alex. How are you? B: Hello David. I am fine and how are you doing? A: I am doing fine. B: How is your sister? Where is she now? A: She is in London. She is learning English there. B: That is wonderful! Are you busy tonight? A: Not really, why? B: We are having a party. Would you like to come? A: I'd love to. B: Then come to our place at 7:00 p.m.
- A: Hi, Alex. How is you? B: Hello David. I is fine and how are you doing? A: I am doing fine. B: How is your sister? Where is she now? A: She are in London. She is learning English there. B: That is wonderful! Are you busy tonight? A: Not really, why? B: We are having a party. Would you like to come? A: I'd love to. B: Then come to our place at 7:00 p.m.

Вопрос 16

Выберите один из двух вариантов подборки фраз, в которых ВО ВСЕХ ПРЕДЛОЖЕНИЯХ глагол to be написан ВЕРНО.

Варианты ответов

- Ann are seventeen now. «Is you English? «No, I am not. Her name is Helen. «Is Fred a good friend?» «Yes, he is». Are these men doctors? «You are from Simferopol, aren't you?» «Yes, that is right». There are a nice lake in the forest. Let's go! There is no more questions, are there?
- Ann is seventeen now. «Are you English? «No, I am not. Her name is Helen. «Is Fred a good friend?» «Yes, he is». Are these men doctors? «You are from Simferopol, aren't you?» «Yes, that is right». There is a nice lake in the forest. Let's go! There are no more questions, are there?

Вопрос 17

Is или are? Выберите один из двух вариантов подборки фраз, в которых ВО ВСЕХ ПРЕДЛОЖЕНИЯХ глагол to be написан ВЕРНО.

- 1. These trousers are £30, 2. This hat is £5, 3. The socks are £3, 4. How much are the shoes? 5. How much is the jacket?
- 1. These trousers is £30. 2. This hat are £5. 3. The socks is £3. 4. How much are the shoes? 5. How much is the jacket?

Выберите правильный вариант глагола.

My friend has ... a big collection of rare music.

Варианты ответов

- have
- haves
- has

Вопрос 19

Выберите правильный вариант глагола.

Who in your group ... a New Year present?

Варианты ответов

- don't haves
- doesn't have
- · don't have

Вопрос 20

Выберите правильный вариант глагола.

Does she ... any difficulties with the test?

Варианты ответов

- have
- haves
- has

Вопрос 21

Оборот there + be. Выберите правильный вариант утвердительного предложения из следующих слов:

five, there, in the park, children, are.

Варианты ответов

- There are five children in the park.
- There five are children in the park.
- There are in the park five children.

Вопрос 22

Оборот there + be. Выберите правильный вариант утвердительного предложения из следующих слов:

On, the, there, a cat, is, sofa.

Варианты ответов

- A cat there is the sofa on.
- There is a cat on the sofa.
- There on the sofa is a cat.

Вопрос 23

Оборот there + be. Выберите правильный вариант утвердительного предложения из следующих слов:

little, balls, there, three, are, floor, on, the.

Варианты ответов

- There are on the floor three little balls.
- There balls are three little on the floor.
- There are three little balls on the floor.

Вопрос 24

Оборот there + be. Выберите правильный вариант вопросительного предложения из следующих слов:

any, dog, in, the, there, hall, is?

Варианты ответов

- Is there any dog in the hall?
- There is any dog in the hall?
- Any dog there is in the hall?

Вопрос 25

Оборот there + be. Выберите правильный вариант вопросительного предложения из следующих слов:

a cake, in the, there, picture, is?

Варианты ответов

- There is the picture in a cake?
- There is a cake in the picture?
- Is there a cake in the picture?

Вопрос 26

Оборот there + be. Выберете правильный вариант двух утвердительных предложений из следующих слов:

Is, this, box, empty. Nothing, in, there, is, it.

- Box is this empty. There nothing is in it.
- This box is empty. There is nothing in it.
- This is box empty. There in it is nothing.

Вопрос 27
Degrees of Comparison. Выберите ваш вариант ответа вместо пропуска.
Susan is better-looking than Ada; however, Liz is one.
Варианты ответов
good-lookingbetter-lookingthe best-looking
Вопрос 28
Degrees of Comparison. Выберите ваш вариант ответа вместо пропуска.
I didn't like the book; it rather dull. The film is
Варианты ответов
 the most interesting as interesting more interesting
Вопрос 29
Degrees of Comparison. Выберите ваш вариант ответа вместо пропуска.
I don't know much but he knows than I do.
Варианты ответов
even littleeven lessless
Вопрос 30
Degrees of Comparison. Выберите ваш вариант ответа вместо пропуска.
Are you any good at tennis? I am tennis player in the world. Варианты ответов
worsebadthe worst
Вопрос 31
Degrees of Comparison. Выберите ваш вариант ответа вместо пропуска.
Let's not go by train. Going by bus is
Варианты ответов

• the most cheap

- a lot cheaper
- cheap

Degrees of Comparison. Выберите ваш вариант ответа вместо пропуска.

Paul is very smart; in fact he is _____ boy among his classmates.

Варианты ответов

- as intelligent
- more intelligent
- the most intelligent

Вопрос 33

Выберите наиболее подходящий вариант:

... about his new book?

Варианты ответов

- How do you think
- How you think
- · What you think
- What do you think

Вопрос 34

Выберите наиболее подходящий вариант:

... far is it from the town where you live?

Варианты ответов

- What
- How
- Where
- When

Вопрос 35

Выберите наиболее подходящий вариант:

... to buy a new car? Варианты ответов

- Where you are going
- What are you going
- When are you going
- What you are going

Вопрос 36

Выберите наиболее подходящий вариант:

... colour pencil would you like to use?

Варианты ответов

- Which
- What
- Where
- How

Вопрос 37

Выберите наиболее подходящий вариант:

... in Moscow or in Saint Petersburg? Варианты ответов

- You live where
- Do you live
- Are you live

Вопрос 38

Выберите наиболее подходящий вариант:

... colour pencil would you like to use?

Варианты ответов

- Which
- What
- Where
- How

Вопрос 39

Числительные. Выберите правильный вариант.

Show me ... page! Варианты ответов

- the threeth
- three
- threeth
- the third

Вопрос 40

Числительные. Выберите правильный вариант.

3 мая

Варианты ответов

• The 3rd of May

- May the three
- Threerd of May

Числительные. Выберите правильный вариант.

Your third essay is better than ...

Варианты ответов

- the second
- twoth
- two
- second

Вопрос 42

Числительные. Выберите правильный вариант. Open your workbooks on page ...

Варианты ответов

- eleventh
- ileven
- eleven
- eleventies

Вопрос 43

Числительные. Выберите правильный вариант.

43.6

Варианты ответов

- Forty-three point six
- Forty-three and six
- Forty-three stop six

Вопрос 44

Числительные. Выберите правильный вариант.

2286

Варианты ответов

- Two thousand two hundred and eighty-six
- Two thousand two hundred and eight-six
- Two thousand a two hundred and eighty-six
- Second thousands two hundred and eighty six

Вопрос 45

Выберите правильный вариант фразового глагола. After his illness, he worked hard to ... on his missed schoolwork.

let down let over Вопрос 47 Выберите правильный вариант фразового глагола. Yulia was feeling blue, so she went shopping to some new outfits. Варианты ответов try at try on try in Вопрос 48 Выберите правильный вариант фразового глагола. Ken the best fruit at the supermarket. Варианты ответов ріскеd out picked down picked in Вопрос 49 Выберите правильный вариант фразового глагола. Jeremy didn't want to the testing any long Варианты ответов	• c	atch back
Вопрос 46 Выберите правильный вариант фразового глагола. Jeff felt as if he had been when he lost hi Варианты ответов let on let down let over Вопрос 47 Выберите правильный вариант фразового глагола. Yulia was feeling blue, so she went shopping to some new outfits. Варианты ответов try at try on try in Вопрос 48 Выберите правильный вариант фразового глагола. Ken the best fruit at the supermarket. Варианты ответов picked out picked down picked in Вопрос 49 Выберите правильный вариант фразового глагола. Jeremy didn't want to the testing any long варианты ответов put off put by put over Вопрос 50 Выберите подходящий вариант. Yesterday you you would like to learn how to knit a sweater. Варианты ответов say will say said	• c	atch
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say will say said	Yest	erday you you would like to learn how to knit a sweater.
will say said	Вари	анты ответов
will say said	• s	ay
said said		
Вопрос 51		·
nouthor 21	Por-	noc 51
Выберите подходящий вариант. My father still heating oil from a company in Chicago.	-	

Варианты ответов

- buys
- bought
- will buy

Вопрос 52

Выберите подходящий вариант.

The athlete ___ with the college track team next month.

Варианты ответов

- will train
- trains
- trained

Вопрос 53

Выберите подходящий вариант.

The plane (to take off) ____ right now.

Варианты ответов

- is take off
- is taking off
- taking off

Вопрос 54

Выберите подходящий вариант.

They (to discuss) ____ something very loudly yesterday morning.

Варианты ответов

- · were discussing
- are discussing
- · were discussed

Вопрос 55

Выберите подходящий вариант.

My friend (to wait) ____ for you at the airport.

Варианты ответов

- will be wait
- will waiting
- will be waiting

Вопрос 56

Выберите подходящий вариант.

It is a good year because I ___ my studies and I am ready to have a family now (to finish).

Варианты ответов

have finished

Вопрос 57	
Выберите подходящий	вариант.
She her keys.	
Варианты ответов	
 have lost 	
has lose	
has lost	
• have lose	
Вопрос 58	
Выберите подходящий	вариант.
They all my questions	
Варианты ответов	
 have answered 	
• has answered	
have answeren	
has answerd	
Вопрос 59	
Выберите подходящий	в вариант.
I my speech by the t	time you brought me my order.
Варианты ответов	
have finished	
 was finishing 	
• had finished	
• finished	
Вопрос 60	
Выберите подходящ	ий вариант.
By eleven o'clock he	the train.
Варианты ответов	
 had caught 	
• catched	
had catched	
have catched	
	КОНТРОЛЬНАЯ РАБОТА
Вопрос 1	KUHIYUJIAMIAMU
	ant to complete the sentence in the passive v
	by the postman at 8 every day.

Варианты ответов
deliverdeliveringare delivered
Вопрос 2
Choose the right variant to complete the sentence in the passive voice.
This bag on the bus yesterday night.
Варианты ответов
findwas foundfinded
Вопрос 3
Choose the right variant to complete the sentence in the passive voice.
I'm afraid the dress in hot water.
Варианты ответов
cannot be washedcan washcannot wash
Вопрос 4
Choose the right variant to complete the sentence in the passive voice.
your motorbike yet? I'd like to borrow it.
Варианты ответов
Has; been repairedis; repairwas; repair
Вопрос 5
Choose the right variant to complete the sentence in the passive voice.
The message tomorrow, I promise.
Варианты ответов
will be sentsendwas sent
Вопрос 6
Choose the right variant to complete the sentence in the passive voice.

These offices _____ now. Be careful, the floors are wet.

am clean

are being cleanedis clean
Вопрос 7
Choose the right variant to complete the sentence in the passive voice.
This report in time if you didn't help me. Thank you very much.
Варианты ответов
 will finish finish would not be finished
Вопрос 8
Choose the right variant to complete the sentence in the passive voice.
Why ? Everyone has gone to bed.
Варианты ответов
 are; turn on is; turned on am; turned on
Вопрос 9
Choose the right variant to complete the sentence in the passive voice.
This building needs renovating. It since the 1960's
Варианты ответов
 not reconstruct has not been reconstructed wil not reconstruct
Вопрос 10
Choose the right variant to complete the sentence in the passive voice.
The engine just when the manager saw it. And he was satisfied with it Варианты ответов
 was; being tested is; test are; tested
Вопрос 11
Choose the correct modal verb.
She is so different. You be her sister.
Варианты ответов
 can't need

may

Вопрос 12
Choose the correct modal verb.
It is the last train. We miss it.
Варианты ответов
mustn'tmustmay
Вопрос 13
Choose the correct modal verb.
I am sure. It be George. Варианты ответов
mustam toought
Вопрос 14
Choose the correct modal verb.
The tyres are new. We new tyres.
Варианты ответов
don't needdoes not havemust
Вопрос 15
Choose the correct modal verb.
We have plenty of time. We hurry
Варианты ответов
mustneed notmay
Вопрос 16
Choose the correct modal verb.
Excuse me I ask you a question? Варианты ответов
MayOught toNeed
Вопрос 17

Choose the correct modal verb.

Don't be late. You be there on time.			
Варианты ответов			
mustwillshall			
Вопрос 18			
Choose the right variant to make the first conditional sentence.			
If you to Corfu, you will like it.			
Варианты ответов			
gowentwill go			
Вопрос 19			
Choose the right variant to make the first conditional sentence.			
Unless you hurry, you mistakes.			
Варианты ответов			
will not makemakemade			
Вопрос 20			
Choose the right variant to make the first conditional sentence.			
If you her, say hello to her.			
Варианты ответов			
• saw			
seeseen			
Вопрос 21 Choose the right variant to make the first conditional sentence.			
Provided that you careful, you will not fall down. Варианты ответов			
will beewere			
• are			
Вопрос 22			
Choose the right variant to make the first conditional sentence.			
If you, you will manage it.			
Варианты ответов			

•	does not panic did not panic
E	Вопрос 23
(Complete the sentence with the second conditional forms.
I	'd come to your party if I my project.
	Варианты ответов
•	finished finish will finish
В	Вопрос 24
C	Complete the sentence with the second conditional forms.
I	wouldn't be able to do it unless you me.
В	арианты ответов
•	helped will help did not help
В	опрос 25
C	omplete the sentence with the second conditional forms.
If	you turned up the radio we the news.
Ва	арианты ответов
•	would hear / could hear din not hear / will not hear may not hear; must hear
В	опрос 26
M	ake the third conditional forms.
В	ut he should have come. If he, you miserable.
Ва	рианты ответов
•	had come; would not have felt come; feel did come; will not feel
В	опрос 27
C	omplete the sentence in the reported speech test.
"It	t is too late." - I said it too late.
Ba	рианты ответов
•	was will be

do not panic

were

Complete the sentence in the reported speech test.

"I have replied." - He claimed that _____.

Варианты ответов

- replied
- · he had replied
- will reply

Вопрос 29

Complete the sentence in the reported speech test.

"I met you yesterday." - Sam told me he had met me _____.

Варианты ответов

- the previous day
- the day before
- next day

Вопрос 30

Complete the sentence in the reported speech test.

"I met you yesterday." - Sam told me he had met me _____.

Варианты ответов

- the previous day
- the day before
- the following day

Вопрос 31

Which type of the Conditional sentences is used?

Daniel would have been home on time if the bus had come.

Варианты ответов

- type I (condition possible to fulfil)
- type II (condition in theory possible to fulfil)
- type III (condition not possible to fulfil too late)

Вопрос 32

Which type of the Conditional sentences is used?

My parents would have bought the house if it had been cheaper.

Варианты ответов

- type I (condition possible to fulfil)
- type II (condition in theory possible to fulfil)
- type III (condition not possible to fulfil too late)

Вопрос 33

Choose the correct phrase to complete the sentence.

If you wait a minute, ...

Варианты ответов

- I'd go with you.
- I'd have gone go with you.
- I'll go with you.

Вопрос 34

Choose the correct phrase to complete the sentence.

My uncle would stay longer in York ...

Варианты ответов

- if he had had more time.
- if he had more time.
- if he has more time.

Вопрос 35

Choose the correct phrase to complete the sentence.

You would have slept much better ...

Варианты ответов

- if you had taken your medicine.
- if you took your medicine.
- if you will take your medicine.

Вопрос 36

Add the correct ending to get a new word.

Wind -

Варианты ответов

- or
- y
- ful
- ous

Вопрос 37

Add the correct ending to get a new word.

Architect -

- ous
- al

- or
- ure

Add the correct ending to get a new word.

Employ-

Варианты ответов

- ee
- ness
- ous
- ic

Вопрос 39

Add the correct ending to get a new word.

Awkward-

Варианты ответов

- full
- ness
- ance
- ence

Вопрос 40

Add the correct ending to get a new word.

Sense-

Варианты ответов

- ful
- less
- dom
- hood

Вопрос 41

Add the correct ending to get a new word.

Expect-

Варианты ответов

- ure
- ing
- ic
- ous

Вопрос 42

Add the correct ending to get a new word.

Real-

- y
- ancy
- ic
- ise

Add the correct ending to get a new word.

Govern-

Варианты ответов

- hood
- er
- ment
- dom

Вопрос 44

Add the correct ending to get a new word.

Invent-

Варианты ответов

- ed
- y
- al
- ish

Вопрос 45

Add the correct ending to get a new word.

Origin-

Варианты ответов

- ous
- ed
- ism
- ate

Вопрос 46

Complex Object test. Choose the correct variant.

I saw her ... into the building.

Варианты ответов

- to come
- coming
- come

Вопрос 47

Complex Object test. Choose the correct variant.

I believed you ... three mobile phones.

- to have
- having
- have

Complex Object test. Choose the correct variant.

He made me ... the window.

Варианты ответов

- to close
- closing
- close

Вопрос 49

Complex Object test. Choose the correct variant.

I saw them ... in the park.

Варианты ответов

- to play
- playing
- play

Вопрос 50

Complex Object test. Choose the correct variant.

She believes Mark ... a good guy.

Варианты ответов

- to be
- being
- be

Вопрос 51

В каком порядке выстраиваются компоненты Complex Subject в предложении:

Варианты ответов

- Существительное/личное местоимение + инфинитив + глагол
- Существительное/личное местоимение + глагол + инфинитив
- Глагол + инфинитив + существительное/личное местоимение

Вопрос 52

Complex Subject test. Choose the correct variant.

He is known ... an outstanding scientist.

- to be
- being
- •

Complex Subject test. Choose the correct variant.

He doesn't ... to understand English.

Варианты ответов

- seems
- seem
- seeming

Вопрос 54

Complex Subject test. Choose the correct variant.

John was said ... the strongest guy in the town.

Варианты ответов

- to being
- be
- to be

Вопрос 55

Complex Subject test. Choose the correct variant.

All the guests ... to be wearing black suits.

Варианты ответов

- are supposed
- supposed
- have supposed

Вопрос 56

Gerund & Infinitive test. Choose the correct variant.

_____ a bath before _____ to bed is very relaxing.

Варианты ответов

- taking, to go
- taking, going
- · to take, going

Вопрос 57

Gerund & Infinitive test. Choose the correct variant.

It was very nice ______you.

Варианты ответов

- meeting
- meet
- to meet

Вопрос 58

Gerund & Infinitive test. Choose the correct variant.

Don't leave without	goodbye.
Варианты ответов	
sayingto saysay	
Вопрос 59	
Gerund & Infinitive test	. Choose the correct variant.
They spend hours	on the phone.
to talktalkingtalk	
Вопрос 60	
Gerund & Infinitive test.	Choose the correct variant.
Be careful	
Варианты ответов	
to not break not to break	

КОНТРОЛЬНАЯ РАБОТА №3

Вопрос 1

Read and choose the correct variant.

Варианты ответов

not breaking

- Business decision-making cognitive process resulting in the selection of a belief or a course of action among several alternative possibilities.
- Business decision-making chosen alternative that affects key factors, which determine the success of an organization's strategy.
- Business decision-making repetitive decision that can be handled by a routine approach.

Вопрос 2

Read and choose the correct variant.

- Rational decision-making a type of short term decisions by a company in lieu of long term strategies at the time of acquisition of company assets.
- Rational decision-making making decisions that are consistent and value maximizing within specified constraints.
- Rational decision-making decisions that are unique and nonrecurring and require custom-made solutions.

Read and choose the correct variant.

Варианты ответов

- Intuitive decision-making cognitive process resulting in the selection of a belief or a course of action among several alternative possibilities.
- Intuitive decision-making making decisions on the basis of experience, feelings, and accumulated judgment.
- Intuitive decision-making repetitive decision that can be handled by a routine approach №2

Вопрос 4

Read and choose the correct variant.

Варианты ответов

- Programmed decision-making a technique used to explore various facets of a decision, such as consistency
 or accuracy, the importance of criteria, the influence of extraneous factors, and norms within and among
 factions to promote insight that leads to learning.
- Programmed decision-making a body of knowledge and related analytical techniques of different degrees
 of formality designed to help a decision maker choose among a set of alternatives in light of their possible
 consequences.
- Programmed decision-making repetitive decision that can be handled by a routine approach.

Вопрос 5

Read and choose the correct variant.

Варианты ответов

- Non programmed decisions making decisions on the basis of experience, feelings, and accumulated judgment.
- Non programmed decisions a type of short term decisions by a company in lieu of long term strategies at the time of acquisition of company assets.
- Non programmed decisions decisions that are unique and nonrecurring and require custom-made solutions.

Вопрос 6

Read and choose the correct variant.

Варианты ответов

- Strategic decision chosen alternative that affects key factors, which determine the success of an organization's strategy.
- Strategic decision decisions that are unique and nonrecurring and require custom-made solutions.
- Strategic decision making decisions that are consistent and value maximizing within specified constraints.

Вопрос 7

Read and choose the correct variant.

Варианты ответов

- Tactical decision chosen alternative that affects the day-to-day implementation of steps required to reach
 the goals of a strategy.
- Tactical decision repetitive decision that can be handled by a routine approach.
- Tactical decision a technique used to explore various facets of a decision, such as consistency or accuracy, the importance of criteria, the influence of extraneous factors, and norms within and among factions to promote insight that leads to learning.

Вопрос 8

Read and choose the correct variant.

Варианты ответов

- Operational decision cognitive process resulting in the selection of a belief or a course of action among several alternative possibilities.
- Operational decision a type of short term decisions by a company in lieu of long term strategies at the time of acquisition of company assets.
- Operational decision chosen alternative that affects key factors, which determine the success of an organization's strategy.

Вопрос 9

Read and choose the correct variant.

Варианты ответов

- Decision theory repetitive decision that can be handled by a routine approach.
- Decision theory a technique used to explore various facets of a decision, such as consistency or accuracy, the importance of criteria, the influence of extraneous factors, and norms within and among factions to promote insight that leads to learning.
- Decision theory a body of knowledge and related analytical techniques of different degrees of formality designed to help a decision maker choose among a set of alternatives in light of their possible consequence.

Вопрос 10

Read and choose the correct variant.

Варианты ответов

- Decision analysis a technique used to explore various facets of a decision, such as consistency or accuracy, the importance of criteria, the influence of extraneous factors, and norms within and among factions to promote insight that leads to learning.
- Decision analysis cognitive process resulting in the selection of a belief or a course of action among several alternative possibilities.
- Decision analysis chosen alternative that affects key factors, which determine the success of an organization's strategy.

Вопрос 11

Read and choose the correct variant.

- The process of arriving at a business plan for a department. Section, function, etc. strategic planning.
- The process of arriving at a business plan for a department. Section, function, etc. long-range planning.
- The process of arriving at a business plan for a department. Section, function, etc. business planning.

Read and choose the correct variant.

Варианты ответов

- The process of determining general organizational goals and how to achieve them management by objectives.
- The process of determining general organizational goals and how to achieve them planning.
- The process of determining general organizational goals and how to achieve them department / board / office plan.

Вопрос 13

Read and choose the correct variant.

Варианты ответов

- Planning for the direction of an organization and all its components. It addresses the mission of the organization in terms of its main business. – Strategic planning.
- Planning for the direction of an organization and all its components. It addresses the mission of the organization in terms of its main business. Performance management.
- Planning for the direction of an organization and all its components. It addresses the mission of the organization in terms of its main business. – Business planning.

Вопрос 14

Read and choose the correct variant.

Варианты ответов

- Day-to-day planning, addresses specific timetables and measurable targets. Annual report.
- Day-to-day planning, addresses specific timetables and measurable targets. Operational planning.
- Day-to-day planning, addresses specific timetables and measurable targets. Managerial strategy.

Вопрос 15

Read and choose the correct variant.

Варианты ответов

- Analyses alternatives to achieve the mission; outputs are usually targets of opportunity within the industry or market. Long-range planning.
- Analyses alternatives to achieve the mission; outputs are usually targets of opportunity within the industry or market. Planning.
- Analyses alternatives to achieve the mission; outputs are usually targets of opportunity within the industry or market. – Performance management.

Вопрос 16

Варианты ответов

- Plan prepared for publication detailing the Aims / Objectives, Actions and Key Performance Indicators of the Department, Board or Office concerned. Operational planning.
- Plan prepared for publication detailing the Aims / Objectives, Actions and Key Performance Indicators of the Department, Board or Office concerned. Department / Board / Office plan.
- Plan prepared for publication detailing the Aims / Objectives, Actions and Key Performance Indicators of the Department, Board or Office concerned. Business planning.

Вопрос 17

Read and choose the correct variant.

Варианты ответов

- A strategic and integrated approach to delivering sustained success in organizations by improving the performance of the people who work in them. Operational planning.
- A strategic and integrated approach to delivering sustained success in organizations by improving the performance of the people who work in them. Business planning.
- A strategic and integrated approach to delivering sustained success in organizations by improving the performance of the people who work in them. Performance management.

Вопрос 18

Read and choose the correct variant.

Варианты ответов

- A systematic and organized approach that allows management to focus on achievable goals and to attain the best possible results from available resources. Management by objectives.
- A systematic and organized approach that allows management to focus on achievable goals and to attain the best possible results from available resources, Managerial strategy.
- A systematic and organized approach that allows management to focus on achievable goals and to attain the best possible results from available resources. Performance management.

Вопрос 19

Read and choose the correct variant.

Варианты ответов

- The long-term goal and objectives of the enterprise, the allocation of resources, and the adoption of appropriate courses of action to carry out these goals. Managerial strategy.
- The long-term goal and objectives of the enterprise, the allocation of resources, and the adoption of appropriate courses of action to carry out these goals. Annual report.
- The long-term goal and objectives of the enterprise, the allocation of resources, and the adoption of appropriate courses of action to carry out these goals. Performance management.

Вопрос 20

- Document produced for reporting on progress towards the achievement of business plans highlighting future priorities of the organization. – Strategic planning.
- Document produced for reporting on progress towards the achievement of business plans highlighting future priorities of the organization. Business planning.
- Document produced for reporting on progress towards the achievement of business plans highlighting future priorities of the organization. Annual report.

Read and choose the correct variant.

Варианты ответов

- Marketing the activity, set of institutions, and processes for creating, communicating, delivering, and exchanging offerings that have value for customers, clients, partners, and society at large.
- Marketing any practice which contributes to the sale of products to a retail consumer.
- Marketing a measure of brand or category popularity.

Вопрос 22

Read and choose the correct variant.

Варианты ответов

- Merchandising a measure of brand or category popularity.
- Merchandising the activity, set of institutions, and processes for creating, communicating, delivering, and exchanging offerings that have value for customers, clients, partners, and society at large.
- Merchandising any practice which contributes to the sale of products to a retail consumer.

Вопрос 23

Read and choose the correct variant.

Варианты ответов

- Value any practice which contributes to the sale of products to a retail consumer.
- Value periodic or required maintenance or repair of equipment by its manufacturer or supplier, during and after a warranty period.
- Value benefits buyers receive by purchasing and consuming a company's offering.

Вопрос 24

Read and choose the correct variant.

Варианты ответов

- After-sales activities periodic or required maintenance or repair of equipment by its manufacturer or supplier, during and after a warranty period.
- After-sales activities benefits buyers receive by purchasing and consuming a company's offering.
- After-sales activities any practice which contributes to the sale of products to a retail consumer.

Вопрос 25

Варианты ответов

- Sound out the market a number of persons reached or served by an advertising campaign or market.
- Sound out the market period of time over which an item is developed, brought to a market and eventually removed from the market.
- Sound out the market to try to find out someone's opinions, ideas, feelings by talking to them.

Вопрос 26

Read and choose the correct variant.

Варианты ответов

- Coverage a number of persons reached or served by an advertising campaign or market.
- Coverage to try to find out someone's opinions, ideas, feelings by talking to them.
- Coverage period of time over which an item is developed, brought to a market and eventually removed from the market.

Вопрос 27

Read and choose the correct variant.

Варианты ответов

- Customer satisfaction when a customer chooses to repeatedly purchase a product produced by the same company instead of a substitute product produced by a competitor.
- Customer satisfaction a measure of how products and services supplied by a company meet or surpass customer expectation.
- Customer satisfaction to try to find out someone's opinions, ideas, feelings by talking to them.

Вопрос 28

Read and choose the correct variant.

Варианты ответов

- Brand loyalty to try to find out someone's opinions, ideas, feelings by talking to them.
- Brand loyalty a measure of how products and services supplied by a company meet or surpass customer
 expectation.
- Brand loyalty when a customer chooses to repeatedly purchase a product produced by the same company instead of a substitute product produced by a competitor.

Вопрос 29

Read and choose the correct variant.

- Market penetration when a customer chooses to repeatedly purchase a product produced by the same company instead of a substitute product produced by a competitor.
- Market penetration period of time over which an item is developed, brought to market and eventually removed from the market.

Market penetration – a measure of brand or category popularity.

Вопрос 30

Read and choose the correct variant.

Варианты ответов

- Product lifecycle when a customer chooses to repeatedly purchase a product produced by the same company instead of a substitute product produced by a competitor.
- Product lifecycle period of time over which an item is developed, brought to market and eventually removed from the market.
- Product lifecycle a measure of brand or category popularity.

Вопрос 31

Read and choose the correct variant.

Варианты ответов

- Production management. the job of coordinating and controlling the activities required to make a product, typically involving effective control of scheduling, cost, performance, quality, and waste requirements.
- Production management period between receipt of an order and until when it is available for packing or shipment.
- Production management final product being produced based on the actual order requirements.

Вопрос 32

Read and choose the correct variant

Варианты ответов

- Production lead-time Final product being produced based on the actual order requirements.
- Production lead-time The job of coordinating and controlling the activities required to make a product, typically involving effective control of scheduling, cost, performance, quality, and waste requirements.
- Production lead-time Period between receipt of an order and until when it is available for packing or shipment.

Вопрос 33

Read and choose the correct variant.

Варианты ответов

- Maintenance and repair Final product being produced based on the actual order requirements.
- Maintenance and repair All actions which have the objective of retaining or restoring an item in or to a state in which it can perform its required function.
- Maintenance and repair The presence of a technology that other businesses do not have, so that it can produce a good whose cost might be higher than others.

Вопрос 34

Варианты ответов

- Bulk production Period between receipt of an order and until when it is available for packing or shipment.
- Bulk production All actions which have the objective of retaining or restoring an item in or to a state in which it can perform its required function.
- Bulk production Final product being produced based on the actual order requirements.

Вопрос 35

Read and choose the correct variant.

Варианты ответов

- Technological gap A measure of the efficiency of production which can be expressed as the ratio of output to inputs used in the production process.
- Technological gap The manufacture of a product on a large scale. The production of items is often done by using an assembly line, or another efficient means of production.
- Technological gap The presence of a technology that other businesses do not have, so that it can produce a good whose cost might be higher than others.

Вопрос 36

Read and choose the correct variant.

Варианты ответов

- Productivity The presence of a technology that other businesses do not have, so that it can produce a good whose cost might be higher than others.
- Productivity A measure of the efficiency of production which can be expressed as the ratio of output to inputs used in the production process.
- Productivity Final product being produced based on the actual order requirements

Вопрос 37

Read and choose the correct variant.

Варианты ответов

- Mass production The manufacture of a product on a large scale. The production of items is often done by using an assembly line, or another efficient means of production.
- Mass production The manufacture of products requiring the sequential performance of different processes on a series of multiple machines receiving the material for manufacture through a closed channel.
- Mass production All actions which have the objective of retaining or restoring an item in or to a state in which it can perform its required function.

Вопрос 38

Read and choose the correct variant.

Варианты ответов

• Continuous production - The manufacture of a product on a large scale. The production of items is often done by using an assembly line, or another efficient means of production.

- Continuous production The manufacture of products requiring the sequential performance of different processes on a series of multiple machines receiving the material for manufacture through a closed channel.
- Continuous production All actions which have the objective of retaining or restoring an item in or to a state in which it can perform its required function.

Read and choose the correct variant.

Варианты ответов

- Manufacturing cost A measure of the efficiency of production which can be expressed as the ratio of output to inputs used in the production process.
- Manufacturing cost A type of performance measurement when there is a need to understand well what is important (to an organization), various techniques to assess the present state of the business, and its key activities, are associated with the selection of it.
- Manufacturing cost The cost of direct material, direct labour, and manufacturing overheads in the fabrication, assembly, and testing of an end items.

Вопрос 40

Read and choose the correct variant.

Варианты ответов

- Performance indicator The cost of direct material, direct labour, and manufacturing overheads in the fabrication, assembly, and testing of an end items.
- Performance indicator A type of performance measurement when there is a need to understand well what is important (to an organization), various techniques to assess the present state of the business, and its key activities, are associated with the selection of it.
- Performance indicator A measure of the efficiency of production which can be expressed as the ratio of output to inputs used in the production process.

Вопрос 41

Read and choose the correct variant.

Варианты ответов

- Six Sigma quality well controlled process that is ± Six Sigma from the center line of a control chart.
- Six Sigma quality well controlled process that is \pm Six Sigma from the bottom line of a control chart.
- Six Sigma quality well controlled process that is \pm Six Sigma from the top line of a control chart.

Вопрос 42

Read and choose the correct variant.

- Quality management A set of methods for aligning all the components of a business to the quality requirements of the client or customer, in order to maximize quality and waste.
- Quality management Management activities and functions involved in determination of quality policy and its implementation through means such as quality planning and quality assurance.
- Quality management A voluntary, non-treaty federation of standards setting bodies of some 130 countries.

Read and choose the correct variant.

Варианты ответов

- Business process quality management A set of methods for aligning all the components of a business to the
 quality requirements of the client or customer, in order to maximize quality and waste.
- Business process quality management Formulation, publication, and implementation of guidelines, rules, and specifications for common and repeated use, aimed at achieving optimum degree of order or uniformity in a given context, discipline, or field.
- Business process quality management Certification or confirmation that the doer of an action, or the
 manufacturer or supplier of a product, meets the requirements of accepted practices, legislation, prescribed
 rules and regulations, specified standards, or the terms of a contract.

Вопрос 44

Read and choose the correct variant.

Варианты ответов

- International Standards Organization (ISO) International organization which invokes the responsibility of another international organization.
- International Standards Organization (ISO) A voluntary, non-treaty federation of standards setting bodies of some 130 countries.
- International Standards Organization (ISO) A secret international organization inside another secret organization.

Вопрос 45

Read and choose the correct variant.

Варианты ответов

- Standardization Formulation, publication, and implementation of guidelines, rules, and specifications for common and repeated use, aimed at achieving optimum degree of order or uniformity in a given context, discipline, or field.
- Standardization Certification or confirmation that the doer of an action, or the manufacturer or supplier of a product, meets the requirements of accepted practices, legislation, prescribed rules and regulations, specified standards, or the terms of a contract.
- Standardization Four-step process used in quality control as a simplified method of achieving improvements.

Вопрос 46

Read and choose the correct variant.

- Compliance Formulation, publication, and implementation of guidelines, rules, and specifications for common and repeated use, aimed at achieving optimum degree of order or uniformity in a given context, discipline, or field.
- Compliance Four-step process used in quality control as a simplified method of achieving improvements.

Compliance - Certification or confirmation that the doer of an action, or the manufacturer or supplier of a
product, meets the requirements of accepted practices, legislation, prescribed rules and regulations, specified
standards, or the terms of a contract.

Вопрос 47

Read and choose the correct variant.

Варианты ответов

- Shewhart cycle Non-proprietary protocol or specification governed by an organization open to all who wish to join, such as ISO standards.
- Shewhart cycle Aggregate of time, money, and opportunity cost losses resulting from doing things wrong.
- Shewhart cycle Four-step process used in quality control as a simplified method of achieving improvements.

Вопрос 48

Read and choose the correct variant.

Варианты ответов

- Open standard Four-step process used in quality control as a simplified method of achieving improvements.
- Open standard Non-proprietary protocol or specification governed by an organization open to all who wish to join, such as ISO standards.
- Open standard Aggregate of time, money, and opportunity cost losses resulting from doing things wrong.

Вопрос 49

Read and choose the correct variant.

Варианты ответов

- Price of non-quality (PONQ) Aggregate of time, money, and opportunity cost losses resulting from doing thongs wrong.
- Price of non-quality (PONQ) A software product that enables organizations to coordinate international quality assurance operations, centralize the identification and distribution of performance metrics.
- Price of non-quality (PONQ) A set of methods for aligning all the components of a business to the quality requirements of the client or customer, in order to maximize quality and waste.

Вопрос 50

Read and choose the correct variant.

- Global quality tracking system (GQTS) Management activities and functions involved in determination of
 quality policy and its implementation through means such as quality planning and quality assurance.
- Global quality tracking system (GQTS) A software product that enables organizations to coordinate
 international quality assurance operations, centralize the identification and distribution of performance
 metrics.
- Global quality tracking system (GQTS) Aggregate of time, money, and opportunity cost losses resulting from doing thongs wrong.

КОНТРОЛЬНАЯ РАБОТА №4

Вопрос 1

Read and choose the correct variant.

Варианты ответов

- A professional in the field of project management who can have the responsibility of a planning, execution, and closing of any project. – Project management.
- A professional in the field of project management who can have the responsibility of a planning, execution, and closing of any project. – Business process.
- A professional in the field of project management who can have the responsibility of a planning, execution, and closing of any project. Project manager.

Вопрос 2

Read and choose the correct variant.

Варианты ответов

- It is leading a project and providing services to a project. Project plan.
- It is leading a project and providing services to a project. Project team.
- It is leading a project and providing services to a project. Integrated master plan.

Вопрос 3

Read and choose the correct variant.

Варианты ответов

- The assignment of available resources in an economic way. Business process.
- The assignment of available resources in an economic way. Project plan.
- The assignment of available resources in an economic way. Allocation.

Вопрос 4

Read and choose the correct variant.

Варианты ответов

- Guidelines for quality management in projects, an international standard developed by the International Organization for Standardization. ISO 10006.
- Guidelines for quality management in projects, an international standard developed by the International Organization for Standardization. Value engineering.
- Guidelines for quality management in projects, an international standard developed by the International Organization for Standardization. Allocation.

Вопрос 5

Read and choose the correct variant.

Варианты ответов

- An event-based, top-level plan, consisting of a hierarchy of program events. Project management.
- An event-based, top-level plan, consisting of a hierarchy of program events. Integrated master plan.
- An event-based, top-level plan, consisting of a hierarchy of program events. Business process.

Вопрос 6

Read and choose the correct variant.

- A systematic method to improve the 'value' of goods and services by using an examination of function. –
 Project manager.
- A systematic method to improve the 'value' of goods and services by using an examination of function. –
 Project plan.
- A systematic method to improve the 'value' of goods and services by using an examination of function. Value engineering.

Read and choose the correct variant.

Варианты ответов

- The ensemble of activities of planning and monitoring the performance of a process, especially in the sense of business process, often confused with reengineering. Project management.
- The ensemble of activities of planning and monitoring the performance of a process, especially in the sense of business process, often confused with reengineering. Business process.
- The ensemble of activities of planning and monitoring the performance of a process, especially in the sense of business process, often confused with reengineering. Allocation.

Вопрос 8

Read and choose the correct variant.

Варианты ответов

- A formal, approved document used to guide both project execution and project control. ISO 10006.
- A formal, approved document used to guide both project execution and project control. Project plan.
- A formal, approved document used to guide both project execution and project control. Value engineering.

Вопрос 9

Read and choose the correct variant.

Варианты ответов

- The practice of creating financial reports specifically designed to track the financial progress of projects, which can then be used by managers to aid project management. Allocation.
- The practice of creating financial reports specifically designed to track the financial progress of projects, which can then be used by managers to aid project management. - Business process.
- The practice of creating financial reports specifically designed to track the financial progress of projects, which can then be used by managers to aid project management. – Project accounting.

Вопрос 10

Read and choose the correct variant.

Варианты ответов

- A collection of related, structured activities or tasks that produce a specific service or product (serve a particular goal) for a particular customer or customers. - Business process.
- A collection of related, structured activities or tasks that produce a specific service or product (serve a particular goal) for a particular customer or customers. Project accounting.
- A collection of related, structured activities or tasks that produce a specific service or product (serve a particular goal) for a particular customer or customers. Integrated master plan.

Вопрос 11

Read and choose the correct variant.

- Risk management coordinated activities to direct and control an organization with regard to risk.
- Risk management a representative group of staff, volunteers, and advisors who identify exposures, develop a risk control program, and establish a risk-financing strategy.
- Risk management the payment for an insurance policy.

Read and choose the correct variant.

Варианты ответов

- Risk management committee coordinated activities to direct and control an organization with regard to risk.
- Risk management committee a representative group of staff, volunteers, and advisors who identify
 exposures, develop a risk control program, and establish a risk-financing strategy.
- Risk management committee the payment for an insurance policy.

Вопрос 13

Read and choose the correct variant.

Варианты ответов

- Risk a nationally recognized organization that rates insurance companies on their financial strength.
- Risk a measure of the possibility that the future may be surprisingly different from what we expect.
- Risk the payment for an insurance policy or bond.

Вопрос 14

Read and choose the correct variant.

Варианты ответов

- Premium a nationally recognized organization that rates insurance companies on their financial strength.
- Premium a measure of the possibility that the future may be surprisingly different from what we expect.
- Premium the payment for an insurance policy or bond.

Вопрос 15

Read and choose the correct variant.

Варианты ответов

- Insurance traditional risk-financing tool used to transfer the financial hazard of risk.
- Insurance a provision in the law, which shields a person or organization from legal obligations.
- Insurance the payment for an insurance policy or bond.

Вопрос 16

Read and choose the correct variant.

Варианты ответов

- Immunity the payment for an insurance policy or bond.
- Immunity a provision in the law, which shields a person or organization from legal obligations.
- Immunity traditional risk-financing tool used to transfer the financial hazard of risk.

Вопрос 17

Read and choose the correct variant.

Варианты ответов

Declarations - a provision in the law, which shields a person or organization from legal obligations.

- Declarations a nationally recognized organization that rates insurance companies on their financial strength.
- Declarations the first page of an insurance policy; summarizes key information specific to the policy;
 sometimes called a dec page.

Read and choose the correct variant.

Варианты ответов

- Standard & Poor's a provision in the law, which shields a person or organization from legal obligations.
- Standard & Poor's a nationally recognized organization that rates insurance companies on their financial strength.
- Standard & Poor's the first page of an insurance policy; summarizes key information specific to the policy; sometimes called a dec page.

Вопрос 19

Read and choose the correct variant.

Варианты ответов

- Strategic risk management the environment and circumstances facing your nonprofit which affect risks and risk management efforts.
- Strategic risk management a discipline that counters downside risks by reducing the likelihood, magnitude, and unpredictability of losses and financing recovery from these losses.
- Strategic risk management a nationally recognized organization that rates insurance companies on their financial strength.

Вопрос 20

Read and choose the correct variant.

Варианты ответов

- Context a discipline that counters downside risks by reducing the likelihood, magnitude, and unpredictability of losses and financing recovery from these losses.
- Context a nationally recognized organization that rates insurance companies on their financial strength.
- Context the environment and circumstances facing your nonprofit which affect risks and risk management efforts.

Вопрос 21

Read and choose the correct variant.

Варианты ответов

- Human resource management Basic patterns of attitudes, beliefs, and values that underlie an organization's operation.
- Human resource management It occurs when a significant amount of authority is delegated to lower levels of the organization.
- Human resource management It includes typical personnel functions, such as recruitment, selection compensation, training, development, research and audit, and separation.

Вопрос 22

Read and choose the correct variant.

Варианты ответов

Organizational culture – Basic patterns of attitudes, beliefs, and values that underlie an organization's operation.

- Organizational culture It includes typical personnel functions, such as recruitment, selection compensation, training, development, research and audit, and separation.
- Organizational culture It occurs when a significant amount of authority is delegated to lower levels of the organization.

Read and choose the correct variant.

Варианты ответов

- Decentralization The use of ethical, political, or social precepts to create standards by which the quality of public administration may be judged.
- Decentralization It occurs when a significant amount of authority is delegated to lower levels of the organization.
- Decentralization The management and administration of public programs.

Вопрос 24

Read and choose the correct variant.

Варианты ответов

- Administrative morality The use of ethical, political, or social precepts to create standards by which the quality of public administration may be judged.
- Administrative morality The management and administration of public programs.
- Administrative morality It occurs when a significant amount of authority is delegated to lower levels of the organization.

Вопрос 25

Read and choose the correct variant.

Варианты ответов

- Public administration A management function that addresses rules, regulations, and procedures regarding how employee behavior and performance are managed.
- Public administration It is the policy of providing special opportunities for, and favoring members of, a disadvantaged group who suffer from discrimination.
- Public administration The management and administration of public programs.

Вопрос 26

Read and choose the correct variant.

Варианты ответов

- Labour relations A management function that addresses rules, regulations, and procedures regarding how employee behavior and performance are managed.
- Labour relations The management and administration of public programs.
- Labour relations It is the policy of providing special opportunities for, and favoring members of, a disadvantaged group who suffer from discrimination.

Вопрос 27

Read and choose the correct variant.

Варианты ответов

Affirmative actions – It is the policy of providing special opportunities for, and favoring members of, a
disadvantages group who suffer from discrimination.

- Affirmative actions The separation of expenditures that produce long-term benefits, especially those
 involving the construction of public facilities, from the annual operating costs of government.
- Affirmative actions A political principle according to which agencies or organizations, such as those in government, are subject to some form of external control.

Read and choose the correct variant.

Варианты ответов

- Capital budgeting A political principle according to which agencies or organizations, such as those in government, are subject to some form of external control.
- Capital budgeting It is the policy of providing special opportunities for, and favoring members of, a disadvantages group who suffer from discrimination.
- Capital budgeting The separation of expenditures that produce long-term benefits, especially those involving the construction of public facilities, from the annual operating costs of government.

Вопрос 29

Read and choose the correct variant.

Варианты ответов

- Accountability A political principle according to which agencies or organizations, such as those in government, are subject to some form of external control.
- Accountability Refers to efforts to eliminate employment discrimination on the basis of race, ethnic background, sex, age, or physical handicap.
- Accountability The use of ethical, political, or social precepts to create standards by which the quality of public administration may be judged.

Вопрос 30

Read and choose the correct variant.

Варианты ответов

- Equal employment opportunity A political principle according to which agencies or organizations, such as those in government, are subject to some form of external control.
- Equal employment opportunity Refers to efforts to eliminate employment discrimination on the basis of race, ethnic background, sex, age, or physical handicap.
- Equal employment opportunity The use of ethical, political, or social precepts to create standards by which
 the quality of public administration may be judged.

Вопрос 31

Read and choose the correct variant.

Варианты ответов

- The process by which a new employee or new employees are attracted to the organization and are chosen to fill specific positions. - Separation.
- The process by which a new employee or new employees are attracted to the organization and are chosen to fill specific positions. Recruitment and selection.
- The process by which a new employee or new employees are attracted to the organization and are chosen to fill specific positions. Task specialization or division of labour.

Вопрос 32

Read and choose the correct variant.

- The belief that labour productivity results from employees specializing in specific jobs and developing the skills necessary to perform those jobs. Recruitment and selection.
- The belief that labour productivity results from employees specializing in specific jobs and developing the skills necessary to perform those jobs. Separation.
- The belief that labour productivity results from employees specializing in specific jobs and developing the skills necessary to perform those jobs. – Task specialization or division of labour.

Read and choose the correct variant.

Варианты ответов

- The long-term goal and objectives of the enterprise, the allocation of resources, and the adoption of appropriate courses of action to carry out these goals. – Managerial strategy.
- The long-term goal and objectives of the enterprise, the allocation of resources, and the adoption of
 appropriate courses of action to carry out these goals. Annual report.
- The long-term goal and objectives of the enterprise, the allocation of resources, and the adoption of appropriate courses of action to carry out these goals. Performance management.

Вопрос 34

Read and choose the correct variant.

Варианты ответов

- Price of non-quality (PONQ) Aggregate of time, money, and opportunity cost losses resulting from doing thongs wrong.
- Price of non-quality (PONQ) A software product that enables organizations to coordinate international
 quality assurance operations, centralize the identification and distribution of performance metrics.
- Price of non-quality (PONQ) A set of methods for aligning all the components of a business to the quality requirements of the client or customer, in order to maximize quality and waste.

Вопрос 35

Read and choose the correct variant.

Варианты ответов

- The functional term describing the manner in which an employee leaves the organization. Arbitration.
- The functional term describing the manner in which an employee leaves the organization. Human resource management.
- The functional term describing the manner in which an employee leaves the organization. Separation.

Вопрос 36

Read and choose the correct variant.

Варианты ответов

- Settlement of a dispute between parties to a contract by a neutral third party without resorting to court action. It is usually voluntary but sometimes it is required by law. Arbitration.
- Settlement of a dispute between parties to a contract by a neutral third party without resorting to court action. It is usually voluntary but sometimes it is required by law. Human resource management.
- Settlement of a dispute between parties to a contract by a neutral third party without resorting to court action. It is usually voluntary but sometimes it is required by law. Separation.

Вопрос 37

Read and choose the correct variant.

- Coverage a number of persons reached or served by an advertising campaign or market.
- Coverage to try to find out someone's opinions, ideas, feelings by talking to them.
- Coverage period of time over which an item is developed, brought to a market and eventually removed from the market.

Read and choose the correct variant.

Варианты ответов

- Technological gap A measure of the efficiency of production which can be expressed as the ratio of output to inputs used in the production process.
- Technological gap The manufacture of a product on a large scale. The production of items is often done by using an assembly line, or another efficient means of production.
- Technological gap The presence of a technology that other businesses do not have, so that it can produce a
 good whose cost might be higher than others.

Вопрос 39

Read and choose the correct variant.

Варианты ответов

- The term generally applied to those activities concerning the management of people. It includes typical
 personnel functions, such as recruitment, selection compensation, training, development, research and audit,
 and separation. Grievance procedure.
- The term generally applied to those activities concerning the management of people. It includes typical personnel functions, such as recruitment, selection compensation, training, development, research and audit, and separation. Value added process.
- The term generally applied to those activities concerning the management of people. It includes typical
 personnel functions, such as recruitment, selection compensation, training, development, research and audit,
 and separation. Human resource management.

Вопрос 40

Read and choose the correct variant.

Варианты ответов

- A widely used dispute resolution mechanism, which may apply to both union and non-union employees. Value added process.
- A widely used dispute resolution mechanism, which may apply to both union and non-union employees. –
 Grievance procedure.
- A widely used dispute resolution mechanism, which may apply to both union and non-union employees. -Human resource management.

Вопрос 41

Read and choose the correct variant.

Варианты ответов

- Operational decision cognitive process resulting in the selection of a belief or a course of action among several alternative possibilities.
- Operational decision a type of short term decisions by a company in lieu of long term strategies at the time of acquisition of company assets.
- Operational decision chosen alternative that affects key factors, which determine the success of an organization's strategy.

Read and choose the correct variant.

Варианты ответов

- A strategic and integrated approach to delivering sustained success in organizations by improving the performance of the people who work in them. Operational planning.
- A strategic and integrated approach to delivering sustained success in organizations by improving the performance of the people who work in them. Business planning.
- A strategic and integrated approach to delivering sustained success in organizations by improving the performance of the people who work in them. – Performance management.

Вопрос 43

Read and choose the correct variant.

Варианты ответов

- Set of quality control activities which transform an input into an output that is valuable to internal and/or external customers of an organization. - Salary.
- Set of quality control activities which transform an input into an output that is valuable to internal and/or external customers of an organization. Value added process.
- Set of quality control activities which transform an input into an output that is valuable to internal and/or external customers of an organization. Labour relations.

Вопрос 44

Read and choose the correct variant.

Варианты ответов

- The money received for one's work over a period of time. People are not paid overtime and are paid the same salary each pay period. Salary.
- The money received for one's work over a period of time. People are not paid overtime and are paid the same salary each pay period. Labour relations.
- The money received for one's work over a period of time. People are not paid overtime and are paid the same salary each pay period. Value added process.

Вопрос 45

Read and choose the correct variant.

Варианты ответов

- A systematic method to improve the 'value' of goods and services by using an examination of function. Project manager.
- A systematic method to improve the 'value' of goods and services by using an examination of function. –
 Project plan.
- A systematic method to improve the 'value' of goods and services by using an examination of function. –
 Value engineering.

Вопрос 46

Read and choose the correct variant.

Варианты ответов

- Insurance traditional risk-financing tool used to transfer the financial hazard of risk.
- Insurance a provision in the law, which shields a person or organization from legal obligations.
- Insurance the payment for an insurance policy or bond.

Read and choose the correct variant.

Варианты ответов

- A management function that addresses rules, regulations, and procedures regarding how employee behavior and performance are managed. - Career path.
- A management function that addresses rules, regulations, and procedures regarding how employee behavior and performance are managed. Separation.
- A management function that addresses rules, regulations, and procedures regarding how employee behavior and performance are managed. – Labour relations.

Вопрос 48

Read and choose the correct variant.

Варианты ответов

- A planned progression of jobs within an organization, each of which develops business or technical skills necessary for the next higher level position. Career path.
- A planned progression of jobs within an organization, each of which develops business or technical skills necessary for the next higher level position. – Arbitration.
- A planned progression of jobs within an organization, each of which develops business or technical skills necessary for the next higher level position. - Labour relations.

Вопрос 49

Read and choose the correct variant.

Варианты ответов

- Rational decision-making making decisions that are consistent and value maximizing within specified constraints.
- Rational decision-making a type of short term decisions by a company in lieu of long term strategies at the time of acquisition of company assets.
- Rational decision-making decisions that are unique and nonrecurring and require custom-made solutions.

Вопрос 50

Read and choose the correct variant.

Варианты ответов

- The process of arriving at a business plan for a department. Section, function, etc. business planning.
- The process of arriving at a business plan for a department. Section, function, etc. long-range planning.
- The process of arriving at a business plan for a department. Section, function, etc. strategic planning.

КОНТРОЛЬНАЯ РАБОТА №5

Вопрос 1

Read and choose the correct definition.

Procurement -

Варианты ответов

- Maintaining inventory data on the quantity, location, and condition of supplies and equipment.
- Set of activities involved in receiving and storing of goods and preparing them for reshipment.
- Acquisition of goods, services or works from an outside external source.

Read and choose the correct definition.

Inventory management -

Варианты ответов

- Detailed, itemized list, report, or record of things in one's possession, especially a periodic survey of all goods and materials in stock.
- Set of activities involved in receiving and storing of goods and preparing them for reshipment.
- Act of conveyance of people or goods.

Вопрос 3

Read and choose the correct definition.

Stock control -

Варианты ответов

- Independent contractor or a commercial entrepreneur who, based on a transport contract, carries out the transport via rail, road, sea, air, etc.
- Maintaining inventory data on the quantity, location, and condition of supplies and equipment.
- Detailed, itemized list, report, or record of things in one's possession, especially a periodic survey of all goods and materials in stock.

Вопрос 4

Read and choose the correct definition.

Warehousing and storage -

Варианты ответов

- Subsector of industry that takes responsibility for storing the goods and keeping them secure.
- Involves the clearing of goods through customs barriers for importers and exporters.
- Acquisition of goods, services or works from an outside external source.

Вопрос 5

Read and choose the correct definition.

Customs clearance -

Варианты ответов

- Acquisition of goods, services or works from an outside external source.
- Involves the clearing of goods through customs barriers for importers and exporters.
- Subsector of industry that takes responsibility for storing the goods and keeping them secure.

Вопрос 6

Read and choose the correct definition.

Supplier -

- Subsector of industry that takes responsibility for storing the goods and keeping them secure.
- A person or company that organizes shipments for individuals or corporations to get goods from the manufacturer or producer to a market, customer or final point of distribution.
- Enterprise that contributes goods or services in a supply chain.

Read and choose the correct definition.

Freight forwarder -

Варианты ответов

- A person or company that organizes shipments for individuals or corporations to get goods from the manufacturer or producer to a market, customer or final point of distribution.
- Enterprise that contributes goods or services in a supply chain.
- Act of conveyance of people or goods.

Вопрос 8

Read and choose the correct definition.

Haulier -

Варианты ответов

- Detailed, itemized list, report, or record of things in one's possession, especially a periodic survey of all goods and materials in stock.
- Independent contractor or a commercial entrepreneur who, based on a transport contract, carries out the transport via rail, road, sea, air, etc.
- Subsector of industry that takes responsibility for storing the goods and keeping them secure.

Вопрос 9

Read and choose the correct definition.

Warehousing -

Варианты ответов

- Enterprise that contributes goods or services in a supply chain.
- Act of conveyance of people or goods.
- Set of activities involved in receiving and storing of goods and preparing them for reshipment.

Вопрос 10

Read and choose the correct definition.

Transportation -

Варианты ответов

- Act of conveyance of people or goods.
- A person or company that organizes shipments for individuals or corporations to get goods from the manufacturer or producer to a market, customer or final point of distribution.
- Subsector of industry that takes responsibility for storing the goods and keeping them secure.

Вопрос 11

Read and choose the correct term.

A supply of inputs held as a reserve to safeguard against unforeseen shortages or demands.

Варианты ответов

Order processing.

- Buffer stock.
- Operatoinal costs.

Read and choose the correct term.

Materials or products which have received the final increments of value though manufacturing or processing operations, and which are being held in inventory for delivery, sale, or use.

Варианты ответов

- Finished goods.
- Continuous replenishment.
- Ultimate consumer.

Вопрос 13

Read and choose the correct term.

A retailing and purchasing concept in which the range of products purchased by a business organization or sold by a retailer is broken down into discrete groups of similar or related products.

Варианты ответов

- Operatoinal costs.
- Strategic sourcing.
- Category management.

Вопрос 14

Read and choose the correct term.

Vendor managed inventory arrangement in which either the vendor continuously monitors a customer's inventory or customer supplies current inventory data.

Варианты ответов

- Vendor-managed inventory.
- Continuous replenishment.
- Buffer stock.

Вопрос 15

Read and choose the correct term.

Individual or a group which actually consumes or uses a good or service, as distinct from the buyer or shopper who may only be a purchasing agent.

Варианты ответов

- Ultimate consumer.
- Continuous replenishment.
- Finished goods.

Вопрос 16

Read and choose the correct term.

An institutional procurement process that continuously improves and re-evaluates the purchasing activities of a company.

Варианты ответов

- Strategic sourcing.
- Operatoinal costs.
- Category management.

Вопрос 17

Read and choose the correct term.

The expenses, which are related to the operation of a business, or to the operation of a device, component, piece of equipment or facility.

Варианты ответов

- Operatoinal costs.
- Vendor-managed inventory.
- Direct Store Delivery.

Вопрос 18

Read and choose the correct term.

A family of business models in which the buyer of a product (business) provides certain information to a vendor (supply chain) supplier of that product.

Варианты ответов

- Category management.
- Order processing.
- Vendor-managed inventory.

Вопрос 19

Read and choose the correct term.

The term is generally used to describe the process or the workflow associated with the picking, packing and delivery of the packed item(s) to a shipping carrier.

Варианты ответов

- Continuous replenishment.
- Finished goods.
- Order processing.

Вопрос 20

Read and choose the correct term.

A business process that manufacturers use to both sell and distribute goods directly to point of sales or point consumption.

- Direct Store Delivery.
- Vendor-managed inventory.
- Strategic sourcing.

Read and choose the correct definition.

Intact -

Варианты ответов

- a situation that occurs when one broker does not meet his/her part of the contractual obligation to deliver all securities at an agreed date.
- untouched or unimpaired; left complete or perfect.
- easily broken, damaged, or destroyed; frail.

Вопрос 22

Read and choose the correct definition.

Bale cargo -

Варианты ответов

- capable of causing injury or death, especially by chemical means.
- use of materials or devices to inhibit or prevent the conduction of heat or of electricity.
- a large package of raw or finished material tightly bound with twice or wire and often wrapped.

Вопрос 23

Read and choose the correct definition.

Partial delivery -

Варианты ответов

- a situation that occurs when one broker does not meet his/her part of the contractual obligation to deliver all securities at an agreed date.
- easily broken, damaged, or destroyed; frail.
- use of materials or devices to inhibit or prevent the conduction of heat or of electricity.

Вопрос 24

Read and choose the correct definition.

Impermeable -

Варианты ответов

- a U-shaped metal loop with pointed ends, driven into a surface to hold a bolt, hook, or hasp or to hold wiring
 in place.
- capable of causing injury or death, especially by chemical means.
- (of a substance or structure) not permitting the passage through it of a fluid or a particular solute in a fluid.

Вопрос 25

Read and choose the correct definition.

Staple -

- (of a substance or structure) not permitting the passage through it of a fluid or a particular solute in a fluid.
- a U-shaped metal loop with pointed ends, driven into a surface to hold a bolt, hook, or hasp or to hold wiring
 in place.
- easily broken, damaged, or destroyed; frail.

Read and choose the correct definition.

Fragile -

Варианты ответов

- easily broken, damaged, or destroyed; frail.
- a situation that occurs when one broker does not meet his/her part of the contractual obligation to deliver all securities at an agreed date.
- untouched or unimpaired; left complete or perfect.

Вопрос 27

Read and choose the correct definition.

Seal -

Варианты ответов

- capable of causing injury or death, especially by chemical means.
- use of materials or devices to inhibit or prevent the conduction of heat or of electricity.
- a small disk or wafer of wax, lead, or paper bearing such an imprint and affixed to a document or load to prove authenticity or to secure it.

Вопрос 28

Read and choose the correct definition.

Toxic -

Варианты ответов

- easily broken, damaged, or destroyed; frail.
- capable of causing injury or death, especially by chemical means.
- untouched or unimpaired; left complete or perfect.

Вопрос 29

Read and choose the correct definition.

Insulation -

Варианты ответов

- use of materials or devices to inhibit or prevent the conduction of heat or of electricity.
- capable of causing injury or death, especially by chemical means.
- a U-shaped metal loop with pointed ends, driven into a surface to hold a bolt, hook, or hasp or to hold wiring
 in place.

Вопрос 30

Read and choose the correct definition.

Stowage -

- (of a substance or structure) not permitting the passage through it of a fluid or a particular solute in a fluid.
- untouched or unimpaired; left complete or perfect.
- the action or manner of stowing something.

Read and choose the correct term.

A practice in the logistics of unloading materials from an incoming semi-trailer truck or railroad car and loading these materials directly into outbound trucks, trailers, or rail cars, with little or no storage in between.

Варианты ответов

- Cross docking.
- Marshalling.
- Stretch wrap.

Вопрос 32

Read and choose the correct term.

Options that complement a core service offering from a company but are not as vital, necessary or important.

Варианты ответов

- Corner post.
- Value added services.
- Hand pallet trucks.

Вопрос 33

Read and choose the correct term.

Written instructions that, when followed by the maintenance personnel, will ensure that equipment operates as designed within.

Варианты ответов

- Cross docking.
- Stretch wrap.
- Maintenance procedures.

Вопрос 34

Read and choose the correct term.

One of a logistic warehouse's processes. It consists of taking and collecting articles in a specified quantity before shipment to satisfy customers' orders.

Варианты ответов

- Order picking.
- Loading bay.
- Marshalling.

Вопрос 35

Read and choose the correct term.

The process of assembling, holding, and organizing supplies and/or equipment, especially vehicles of transportation, for onward movement.

- · Break bulk cargo.
- Marshalling.
- Value added services.

Read and choose the correct term.

Area devoted to the loading and unloading of goods to or from a transport vehicle of some sort.

Варианты ответов

- Break bulk cargo.
- Marshalling.
- Loading bay.

Вопрос 37

Read and choose the correct term.

In shipping, the term that can be described as goods that must be loaded individually, and not in intermodal containers nor in bulk as with oil or grain.

Варианты ответов

- Break bulk cargo.
- Marshalling.
- Loading bay.

Вопрос 38

Read and choose the correct term.

A thin linear low density polyethylene (LLPDE) or low density polyethylene (LPDE) plastic sheet or film that can be tightly wrapped around items to secure them firmly together in place or on a pallet for shipping.

Варианты ответов

- Break bulk cargo.
- Stretch wrap.
- · Loading bay.

Вопрос 39

Read and choose the correct term.

Simple devices that make it possible to transport one or more pallets without the use of a forklift or other heavy equipment.

Варианты ответов

- Break bulk cargo.
- Stretch wrap.
- Hand pallet trucks.

Вопрос 40

Read and choose the correct term.

A square post supporting a structural member at the corner of a building, an upright consisting of a piece of timber or metal fixed firmly in an upright position.

Варианты ответов

- Corner post.
- Stretch wrap.
- Hand pallet trucks.

Вопрос 41

Read and choose the correct definition.

Swap body -

Варианты ответов

- Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different destinations as the train moves through various junctions.
- A standard freight container for road and rail transport.
- Fuels formed by natural processes such as anaerobic decomposition of buried dead organisms.

Вопрос 42

Read and choose the correct definition.

Bulky cargo -

Варианты ответов

- Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different destinations as the train moves through various junctions.
- A standard freight container for road and rail transport.
- Commodity cargo transported unpackaged in large quantities. It refers to material in either liquid or granular, particulate form, as a mass of relatively small solids, such as petroleum, grain, coal, or gravel.

Вопрос 43

Read and choose the correct definition.

Motor lorry -

Варианты ответов

- Automotive vehicle designed primarily for the transportation of goods.
- A standard freight container for road and rail transport.
- Commodity cargo transported unpackaged in large quantities. It refers to material in either liquid or granular, particulate form, as a mass of relatively small solids, such as petroleum, grain, coal, or gravel.

Вопрос 44

Read and choose the correct definition.

Container ship -

- Automotive vehicle designed primarily for the transportation of goods.
- A cargo ship that carries all of its load in truck-size intermodal containers.
- Commodity cargo transported unpackaged in large quantities. It refers to material in either liquid or granular, particulate form, as a mass of relatively small solids, such as petroleum, grain, coal, or gravel.

Read and choose the correct definition.

Block train -

Варианты ответов

- Automotive vehicle designed primarily for the transportation of goods.
- A cargo ship that carries all of its load in truck-size intermodal containers.
- Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different
 destinations as the train moves through various junctions.

Вопрос 46

Read and choose the correct definition.

Bogie -

Варианты ответов

- A wheeled wagon or trolley. In mechanics terms it is a chassis or framework carrying wheels, attached to a
 vehicle, thus serving as a modular subassembly of wheels and axles.
- A cargo ship that carries all of its load in truck-size intermodal containers.
- Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different destinations as the train moves through various junctions.

Вопрос 47

Read and choose the correct definition.

Perishable -

Варианты ответов

- A wheeled wagon or trolley. In mechanics terms it is a chassis or framework carrying wheels, attached to a
 vehicle, thus serving as a modular subassembly of wheels and axles.
- A cargo ship that carries all of its load in truck-size intermodal containers.
- Article that can lose its usefulness and value if not appropriately stored or transported, or is not utilized within certain period.

Вопрос 48

Read and choose the correct definition.

Fossil fuel -

Варианты ответов

- Fuels formed by natural processes such as anaerobic decomposition of buried dead organisms.
- A cargo ship that carries all of its load in truck-size intermodal containers.
- Article that can lose its usefulness and value if not appropriately stored or transported, or is not utilized within certain period.

Вопрос 49

Read and choose the correct definition.

Tarpaulin -

Варианты ответов

Fuels formed by natural processes such as anaerobic decomposition of buried dead organisms.

- A cargo ship that carries all of its load in truck-size intermodal containers.
- A large sheet of strong, flexible, water-resistant or waterproof material, often cloth such as canvas or polyester coated with urethane, or made of plastics such as polyethylene.

Read and choose the correct definition.

Quay -

Варианты ответов

- Fuels formed by natural processes such as anaerobic decomposition of buried dead organisms.
- A wharf or reinforced bank where ships are loaded or unloaded.
- A large sheet of strong, flexible, water-resistant or waterproof material, often cloth such as canvas or polyester coated with urethane, or made of plastics such as polyethylene.

Критерии оценивания:

Процент результативности (правильных ответов)	Оценка уровня подготовки		
	балл (отметка)	вербальный аналог	
90 - 100%	5	Отлично	
70 - 89%	4	Хорошо	
50 - 69%	3	Удовлетворительно	
менее 50%	2	Неудовлетворительно	

3.КОМПЛЕКТ ЗАДАНИЙ ДЛЯ ПРОВЕДЕНИЯ ПРОМЕЖУТОЧНОЙ АТТЕСТАЦИИ

Оценка освоения дисциплины предусматривает проведение дифференцированного зачета. который проводится в форме итоговой контрольной работы N_2 6, тестирования.

Контрольная работа предусматривает выполнение тестовых заданий посредством использования электронной образовательной площадки «МультиУрок» на компьютерах (мобильных устройствах связи), имеющих доступ к сети Интернет. Выбор вариантов тестовых заданий осуществляется тестирующей системой случайным образом.

Bpc	емя	на	выполнение:
45	мин	VT.	

Вопросы:

КОНТРОЛЬНАЯ РАБОТА №6

Read and choose the correct variant.

Варианты ответов

- Swap body Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different destinations as the train moves through various junctions.
- Swap body Fuels formed by natural processes such as anaerobic decomposition of buried dead organisms.
- Swap body A standard freight container for road and rail transport.

Вопрос 2

Read and choose the correct variant.

Варианты ответов

- Bulky cargo Article that can lose its usefulness and value if not appropriately stored or transported, or is not utilized within certain period.
- Bulky cargo Commodity cargo transported unpackaged in large quantities. It refers to material in either liquid or granular, particulate form, as a mass of relatively small solids, such as petroleum, grain, coal, or gravel.
- Bulky cargo A standard freight container for road and rail transport.

Вопрос 3

Read and choose the correct variant.

Варианты ответов

- Motor lorry Automotive vehicle designed primarily for the transportation of goods.
- Motor lorry Commodity cargo transported unpackaged in large quantities. It refers to material in either liquid or granular, particulate form, as a mass of relatively small solids, such as petroleum, grain, coal, or gravel.
- Motor lorry A cargo ship that carries all of its load in truck-size intermodal containers.

Вопрос 4

Read and choose the correct variant.

Варианты ответов

- Container ship Automotive vehicle designed primarily for the transportation of goods.
- Container ship A wheeled wagon or trolley. In mechanics terms it is a chassis or framework carrying wheels, attached to a vehicle, thus serving as a modular subassembly of wheels and axles.
- Container ship A cargo ship that carries all of its load in truck-size intermodal containers.

Вопрос 5

Read and choose the correct variant.

Варианты ответов

- Block train A large sheet of strong, flexible, water-resistant or water proof material, often cloth such as canvas or polyester coated with urethane, or made of plastics such as polyethylene.
- Block train Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different destinations as the train moves through various junctions.
- Block train A wheeled wagon or trolley. In mechanics terms it is a chassis or framework carrying wheels, attached to a vehicle, thus serving as a modular subassembly of wheels and axles.

Вопрос 6

Read and choose the correct variant.

- Bogie A wheeled wagon or trolley. In mechanics terms it is a chassis or framework carrying wheels, attached to a vehicle, thus serving as a modular subassembly of wheels and axles.
- Bogie A cargo ship that carries all of its load in truck-size intermodal containers.
- Bogie A large sheet of strong, flexible, water-resistant or water proof material, often cloth such as canvas or
 polyester coated with urethane, or made of plastics such as polyethylene.

Read and choose the correct variant.

Варианты ответов

- Perishable A standard freight container for road and rail transport.
- Perishable Automotive vehicle designed primarily for the transportation of goods.
- Perishable Article that can lose its usefulness and value if not appropriately stored or transported, or is not utilized within certain period.

Вопрос 8

Read and choose the correct variant.

Варианты ответов

- Fossil fuel A wharf or reinforced bank where ships are loaded or unloaded.
- Fossil fuel Fuels formed by natural processes such as anaerobic decomposition of buried dead organisms.
- Fossil fuel Railcars grouped in a train by destination so that segments (blocks) can be uncoupled and routed to different destinations as the train moves through various junctions.

Вопрос 9

Read and choose the correct variant.

Варианты ответов

- Tarpaulin A large sheet of strong, flexible, water-resistant or waterproof material, often cloth such as canvas or polyester coated with urethane, or made of plastics such as polyethylene.
- Tarpaulin A wharf or reinforced bank where ships are loaded or unloaded.
- Tarpaulin Commodity cargo transported unpackaged in large quantities. It refers to material in either liquid or granular, particulate form, as a mass of relatively small solids, such as petroleum, grain, coal, or gravel.

Вопрос 10

Read and choose the correct variant.

Варианты ответов

- Quay Fuels formed by natural processes such as anaerobic decomposition of buried dead organisms.
- Quay A standard freight container for road and rail transport.
- Quay A wharf or reinforced bank where ships are loaded or unloaded.

Вопрос 11

Read and choose the correct variant.

Варианты ответов

- Dimensions A measure of special extent, especially width, height, or length.
- Dimensions The time necessary to travel a given distance.
- Dimensions To take freight or a shipment of goods onto a truck.

Вопрос 12

Варианты ответов

- To oversee Involving great risk, depending on chance.
- To oversee To supervise (a person or their work), especially in an official capacity.
- To oversee Amount charged that reflects expectation of loss for a covered risk; and insurance company expenses and profit.

Вопрос 13

Read and choose the correct variant.

Варианты ответов

- Payload Involving great risk, depending on chance.
- Payload Amount charged that reflects expectation of loss for a covered risk; and insurance company expenses and profit.
- Payload The carrying capacity of an aircraft or launch vehicle, usually measured in terms of weight.

Вопрос 14

Read and choose the correct variant.

Варианты ответов

- To pick up To take freight or a shipment of goods onto a truck.
- To pick up Weight of goods being shipped that does not include the weight of wrapping material, container, or other packaging.
- To pick up A measure of special extent, especially width, height, or length.

Вопрос 15

Read and choose the correct variant.

Варианты ответов

- Transit times A measure of special extent, especially width, height, or length.
- Transit times The time necessary to travel a given distance.
- Transit times To meet or be equal to someone's standards or requirements.

Вопрос 16

Read and choose the correct variant.

Варианты ответов

- To come up to the standards The carrying capacity of an aircraft or launch vehicle, usually measured in terms of weight.
- To come up to the standards A measure of special extent, especially width, height, or length.
- To come up to the standards To meet or be equal to someone's standards or requirements.

Вопрос 17

Read and choose the correct variant.

Варианты ответов

- Insurance rate Amount charged that reflects expectation of loss for a covered risk; and insurance company expenses and profit.
- Insurance rate Weight of goods being shipped that does not include the weight of wrapping material, container, or other packaging.
- Insurance rate To supervise (a person or their work), especially in an official capacity.

Read and choose the correct variant.

Варианты ответов

- Net weight To meet or be equal to someone's standards or requirements.
- Net weight Weight of goods being shipped that does not include the weight of wrapping material, container, or other packaging.
- Net weight A measure of special extent, especially width, height, or length.

Вопрос 19

Read and choose the correct variant.

Варианты ответов

- Premises The time necessary to travel a given distance.
- Premises Involving great risk, depending on chance.
- Premises A house or building, together with its land and outbuildings, occupied by a business or considered in an official context.

Вопрос 20

Read and choose the correct variant.

Варианты ответов

- Hazardous Involving great risk, depending on chance.
- Hazardous To meet or be equal to someone's standards or requirements.
- Hazardous The carrying capacity of an aircraft or launch vehicle, usually measured in terms of weight.

Вопрос 21

Read and choose the correct variant.

Варианты ответов

- Bill of landing A payment order for a pre-specified amount of money. As it is required that the funds are prepaid for the amount shown on it, it is a more trusted method of payment than a cheque.
- Bill of landing A receipt from shipping company regarding the number of packages with a particular weight and markings and a contract for the transportation of some to a port of destination mentioned therein.
- Bill of landing A document indicating that a government has granted a company the right to export specified goods to specified countries.

Вопрос 22

Read and choose the correct variant.

Варианты ответов

- Documents against payment The primary resource for determining tariff classifications for goods imported into the United States.
- Documents against payment It refers to a receipt issued by an international airline for goods and an evidence of the contract of carriage, but it is not a document of title to the goods.
- Documents against payment An arrangement under which an exporter instructs the presenting bank to hand
 over shipping and title documents to the importer only if the importer fully pays the accompanying bill of
 exchange or draft.

Вопрос 23

Read and choose the correct variant.

- Harmonized Tariff Schedule An arrangement under which an exporter instructs the presenting bank to hand over shipping and title documents to the importer only if the importer fully pays the accompanying bill of exchange or draft.
- Harmonized Tariff Schedule The primary resource for determining tariff classifications for goods imported into the United States.
- Harmonized Tariff Schedule A shipping document that accompanies delivery packages, usually inside an
 attached shipping pouch or inside the package itself. It commonly includes an itemized detail of the package
 contents and does not include customer pricing.

Read and choose the correct variant.

Варианты ответов

- Certificate of Origin A document which is used for certification that the products exported are wholly
 obtained, produced or manufactured in a particular Country. It is generally an integral part of export
 documents.
- Certificate of Origin -A document issued by a financial institution, or a similar party, assuring payment to a seller of goods and/ or services provided certain documents have been presented to the bank.
- Certificate of Origin A document indicating that a government has granted a company the right to export specified goods to specified countries.

Вопрос 25

Read and choose the correct variant.

Варианты ответов

- Air Waybill A document indicating that a government has granted a company the right to export specified goods to specified countries.
- Air Waybill It refers to a receipt issued by an international airline for goods and an evidence of the contract of carriage, but it is not a document of title to the goods.
- Air Waybill The primary resource for determining tariff classifications for goods imported into the United States.

Вопрос 26

Read and choose the correct variant.

Варианты ответов

- Letter of credit A shipping document that accompanies delivery packages, usually inside an attached shipping pouch or inside the package itself. It commonly includes an itemized detail of the package contents and does not include customer pricing.
- Letter of credit The person sending a shipment to be delivered whether by land, sea or air.
- Letter of credit A document issued by a financial institution, or a similar party, assuring payment to a seller of goods and/ or services provided certain documents have been presented to the bank.

Вопрос 27

Read and choose the correct variant.

- Packing list A shipping document that accompanies delivery packages, usually inside an attached shipping
 pouch or inside the package itself. It commonly includes an itemized detail of the package contents and does
 not include customer pricing.
- Packing list A payment order for a pre-specified amount of money. As it is required that the funds are prepaid for the amount shown on it, it is a more trusted method of payment than a cheque.
- Packing list A receipt from shipping company regarding the number of packages with a particular weight
 and markings and a contract for the transportation of some to a port of destination mentioned therein.

Read and choose the correct variant.

Варианты ответов

- Consignor A document issued by a financial institution, or a similar party, assuring payment to a seller of goods and/ or services provided certain documents have been presented to the bank.
- Consignor The person sending a shipment to be delivered whether by land, sea or air.
- Consignor A document which is used for certification that the products exported are wholly obtained, produced or manufactured in a particular Country. It is generally an integral part of export documents.

Вопрос 29

Read and choose the correct variant.

Варианты ответов

- International money order It refers to a receipt issued by an international airline for goods and an evidence of the contract of carriage, but it is not a document of title to the goods.
- International money order The primary resource for determining tariff classifications for goods imported into the United States.
- International money order A payment order for a pre-specified amount of money. As it is required that the funds are prepaid for the amount shown on it, it is a more trusted method of payment than a cheque.

Вопрос 30

Read and choose the correct variant.

Варианты ответов

- Export license A document indicating that a government has granted a company the right to export specified goods to specified countries.
- Export license A payment order for a pre-specified amount of money. As it is required that the funds are prepaid for the amount shown on it, it is a more trusted method of payment than a cheque.
- Export license An arrangement under which an exporter instructs the presenting bank to hand over shipping and title documents to the importer only if the importer fully pays the accompanying bill of exchange or draft.

Вопрос 31

Read and choose the correct variant.

Варианты ответов

- Entails processing small to large quantities of product, often truck or train loads and disassembling them, picking the relevant product for each destination and re-packaging with shipping label affixed and invoice included. - Full container load.
- Entails processing small to large quantities of product, often truck or train loads and disassembling them, picking the relevant product for each destination and re-packaging with shipping label affixed and invoice included. - Pick and pack.
- Entails processing small to large quantities of product, often truck or train loads and disassembling them, picking the relevant product for each destination and re-packaging with shipping label affixed and invoice included. A waybill.

Вопрос 32

Read and choose the correct variant.

Варианты ответов

 A document issued by a carrier giving details and instructions relating to the shipment of a consignment of goods. Typical it will show the names of the consignor and consignee. - Tracking and tracing.

- A document issued by a carrier giving details and instructions relating to the shipment of a consignment of goods. Typical it will show the names of the consignor and consignee. - Pick and pack.
- A document issued by a carrier giving details and instructions relating to the shipment of a consignment of goods. Typical it will show the names of the consignor and consignee. A waybill.

Read and choose the correct variant.

Варианты ответов

- Complete support to fit your specific needs. End-to-end solution.
- Complete support to fit your specific needs. Recycling.
- Complete support to fit your specific needs. Distribution Centre.

Вопрос 34

Read and choose the correct variant.

Варианты ответов

- A firm that provides service to its customers of outsourced logistics services for part, or all of their supply chain management functions. Reverse logistics.
- A firm that provides service to its customers of outsourced logistics services for part, or all of their supply chain management functions. A third-party logistics-provider.
- A firm that provides service to its customers of outsourced logistics services for part, or all of their supply chain management functions. - Distribution Centre.

Вопрос 35

Read and choose the correct variant.

Варианты ответов

- A process to change (waste) materials into new products to prevent waste of potentially useful materials, reduce the consumption of fresh raw materials, reduce energy usage, reduce air pollution and water pollution reducing the need for «conventional» waste disposal. - Full container load.
- A process to change (waste) materials into new products to prevent waste of potentially useful materials, reduce the consumption of fresh raw materials, reduce energy usage, reduce air pollution and water pollution reducing the need for «conventional» waste disposal. HGV (heavy goods vehicle).
- A process to change (waste) materials into new products to prevent waste of potentially useful materials, reduce the consumption of fresh raw materials, reduce energy usage, reduce air pollution and water pollution reducing the need for «conventional» waste disposal. Recycling.

Вопрос 36

Read and choose the correct variant.

Варианты ответов

- A warehouse or other specialized building, often with refrigeration or air conditioning, which is stocked with products (goods) to be redistributed to retailers, to wholesalers, or directly to consumers. - Distribution Centre.
- A warehouse or other specialized building, often with refrigeration or air conditioning, which is stocked with products (goods) to be redistributed to retailers, to wholesalers, or directly to consumers. - A third-party logistics-provider.
- A warehouse or other specialized building, often with refrigeration or air conditioning, which is stocked with products (goods) to be redistributed to retailers, to wholesalers, or directly to consumers. - Reverse logistics.

Вопрос 37

Варианты ответов

- Used to report the arrival or departure of the object and recording the identification of the object, the location where observed, the time, and the status. Pick and pack.
- Used to report the arrival or departure of the object and recording the identification of the object, the location where observed, the time, and the status. Tracking and tracing.
- Used to report the arrival or departure of the object and recording the identification of the object, the location where observed, the time, and the status. HGV (heavy goods vehicle).

Вопрос 38

Read and choose the correct variant.

Варианты ответов

- It is the European Union tern for any truck with a gross combination mass (GCM) of over 3.500 kilograms. A third-party logistics-provider.
- It is the European Union tern for any truck with a gross combination mass (GCM) of over 3.500 kilograms. Full container load.
- It is the European Union tern for any truck with a gross combination mass (GCM) of over 3.500 kilograms. HGV (heavy goods vehicle).

Вопрос 39

Read and choose the correct variant.

Варианты ответов

- Stands for all operations related to the reuse of products and materials. It is the process of planning, implementing, and controlling the efficient, cost-effective flow of raw materials, in-process inventory, finished goods and related information. Reverse logistics.
- Stands for all operations related to the reuse of products and materials. It is the process of planning, implementing, and controlling the efficient, cost-effective flow of raw materials, in-process inventory, finished goods and related information. A third-party logistics-provider.
- Stands for all operations related to the reuse of products and materials. It is the process of planning, implementing, and controlling the efficient, cost-effective flow of raw materials, in-process inventory, finished goods and related information. Distribution Centre.

Вопрос 40

Read and choose the correct variant.

Варианты ответов

- A standard (twenty or forty-foot) container that is loaded and unloaded under the rick and account of the shipper or consignee. - Tracking and tracing.
- A standard (twenty or forty-foot) container that is loaded and unloaded under the rick and account of the shipper or consignee. - HGV (heavy goods vehicle).
- A standard (twenty or forty-foot) container that is loaded and unloaded under the rick and account of the shipper or consignee. - Full container load.

Вопрос 41

Read and choose the correct term.

Something is economical in terms of the goods or services received for the money spent. Something is economical in terms of the goods or services received for the money spent.

- Reliability.
- Cost-effective.
- Customer response time.

Read and choose the correct term.

The probability that a component part, equipment, or system will satisfactorily perform its intended function under given circumstances.

Варианты ответов

- Reliability.
- Zero defect performance.
- Value-added service (VAS).

Вопрос 43

Read and choose the correct term.

Development of a product from introduction or birth, through various growth and development stages, to deletion on death.

Варианты ответов

- Scrambled merchandising.
- Reliability.
- Product life cycle.

Вопрос 44

Read and choose the correct term.

The time between when a customer inquiry or contact is received and when it is responded to.

Варианты ответов

- Zero defect performance.
- Customer response time.
- Trade-off.

Вопрос 45

Read and choose the correct term.

The concept based on belief that products should be defect-free when delivered to the customers.

Варианты ответов

- Zero defect performance.
- Value-added service (VAS).
- Scrambled merchandising.

Вопрос 46

Read and choose the correct term.

A popular term for non-core services, or all services beyond standard voice calls and fax transmissions.

Варианты ответов

- Cost-effective.
- Operational performance.
- Value-added service (VAS).

Вопрос 47

Read and choose the correct term.

The probability that a component part, equipment, or system will satisfactorily perform its intended function under given circumstances.

Варианты ответов

- Product life cycle.
- Reliability.
- Operational performance.

Вопрос 48

Read and choose the correct term.

A situation in which a store sells a large range of products, often ones that are not related to its original or usual range of products.

Варианты ответов

- Scrambled merchandising.
- Cost-effective.
- Trade-off.

Вопрос 49

Read and choose the correct term.

An exchange of one thing in return for another, especially relinquishment of one benefit or advantage for another regarded a more desirable.

Варианты ответов

- Reliability.
- Customer response time.
- Trade-off.

Вопрос 50

Read and choose the correct term.

Firms performance measured against standard or prescribed indicators of effectiveness, efficiency environmental responsibility.

- Scrambled merchandising.
- Operational performance.
- Cost-effective.

Критерии оценивания

Процент результативности (правильных ответов)	Оценка уровня подготовки		
	балл (отметка)	вербальный аналог	
90 - 100%	5	Отлично	
70 - 89%	4	Хорошо	
50 - 69%	3	Удовлетворительно	
менее 50%	2	Неудовлетворительно	

Коды проверяемых знаний и умений	Коды компетенций, на формирование которых направлены знания, умения	Вид задания (вопрос)
3 1 - лексический (1200- 1400 лексических единиц), необходимый для чтения и перевода (со словарем) иностранных текстов профессиональной направленности;	ОК1 – ОК9, ПК 1.1, 1.3, 3.1,3.3	Практические задания Устный опрос Контроль перевода текстов Индивидуальный проект Упражнения Тестирование
32-грамматический минимум по каждой теме УД;	ОК1 – ОК9, ПК 1.1, 1.3, 3.1,3.3	Практические задания Устный опрос Контроль перевода текстов Индивидуальный проект Упражнения
33— лингвострановедческую, страноведческую и социокультурную информацию, расширенную за счет новой тематики и проблематики речевого общения;	ОК1 — ОК9, ПК 1.1, 1.3, 3.1,3.3	Тестирование Практические задания Устный опрос Контроль перевода текстов Индивидуальный проект Упражнения Тестирование
3 4 — тексты, построенные на языковом материале повседневного профессионального общения, в том числе	OK1 — OK9, ПК 1.1, 1.3, 3.1,3.3	Практические задания Устный опрос Контроль перевода текстов Индивидуальный проект Упражнения Тестирование

инструкции и		
нормативные документы		
по специальности.		
У1 - общаться (устно и	ОК1 – ОК9, ПК 1.1, 1.3, 3.1,3.3	Практические задания
письменно) на		Устный опрос
иностранном языке на		Устный опрос
профессиональные и		Контроль перевода текстов
повседневные темы;		Индивидуальный проект
иовоедневные темы,		Упражнения
У 2 - переволить (со		Тестирование
тереводить (со	ОК1 – ОК9, ПК 1.1, 1.3, 3.1,3.3	Практические задания
словарём) иностранные		Устный опрос
тексты		Контроль перевода текстов
профессиональной		Индивидуальный проект
направленности;		Ут домусть на проект
		Упражнения
У3 - самостоятельно		Тестирование
совершенствовать	OK1 – OK9, ПК 1.1, 1.3, 3.1,3.3	Практические задания
ı		Устный опрос
устную и письменную		Контроль перевода текстов
речь, пополнять		Индивидуальный проект
словарный запас.		Упражнения
		Тестирование

Критерии и шкалы для интегрированной оценки уровня сформированности компетенций:

Индикаторы компетенции	неудовлетворительн о	удовлетворительно	хорошо	оничисто
Полнота знаний	Уровень знаний ниже минимальных требований. Имели место грубые ошибки.	Минимально допустимый уровень знаний. Допущено много негрубых ошибки.	Уровень знаний в объеме, соответствующем программе подготовки. Допущено несколько негрубых ошибок	Уровень знаний в объеме, соответствующем программе подготовки, без ошибок.
Наличие умений	При решении стандартных задач не продемонстрированы основные умения. Имели место грубые ошибки.	Продемонстрирован ы основные умения. Решены типовые задачи с негрубыми ошибками. Выполнены все задания но не в полном объеме.	Продемонстрированы все основные умения. Решены все основные задачи с негрубыми ошибками. Выполнены все задания, в полном объеме, но некоторые с недочетами.	Ошиоок. Продемонстрирован ы все основные умения, решены все основные задачи с отдельными несущественным недочетами, выполнены все задания в полном объеме
Характеристика сформированност и компетенции	Компетенция в полной мере не сформирована. Имеющихся знаний, умений, навыков недостаточно для решения практических (профессиональных) задач. Требуется повторное обучение	Сформированность компетенции соответствует минимальным требованиям. Имеющихся знаний, умений, навыков в целом достаточно для решения практических (профессиональных	Сформированность компетенции в целом соответствует требованиям, но есть недочеты. Имеющихся знаний, умений, навыков и мотивации в целом достаточно для решения практических (профессиональных) задач, но требуется	Сформированность компетенции полностью соответствует требованиям. Имеющихся знаний, умений, навыков и мотивации в полной мере достаточно для решения сложных практических

V) задач, но требуется дополнительная практика по большинству практических задач.	дополнительная практика по некоторым профессиональным задачам.	(профессиональных) задач.
Уровень сформированност и компетенций	Низкий	Ниже среднего	Средний	Высокий

4.ПЕРЕЧЕНЬ ОБЪЕКТОВ ОЦЕНКИ И КОНТРОЛЯ РЕЗУЛЬТАТОВ ОСВОЕНИЯ УЧЕБНОГО ПРЕДМЕТА

Наименование объектов контроля	Основные показатели оценки результата
и оценки Усвоенные знания:	
- лексический (1200-1400 лексических единиц) и грамматический минимум.	устный опрос, тестирование, наблюдение в ходе выполнения практических заданий
необходимый для чтения и перевода (со словарем) иностранных текстов профессиональной направленности.	
Освоенные умения	
- общаться (устно и письменно) на иностранном языке на профессиональные и повседневные темы	оценка результатов аудирования; оценка результатов выполнения практических заданий и самостоятельных работ
- переводить (со словарём) иностранные тексты профессиональной направленности	
- самостоятельно совершенствовать устную и письменную речь, пополнять словарный запас	

5.ПЕРЕЧЕНЬ МАТЕРИАЛОВ, ОБОРУДОВАНИЯ И ИНФОРМАЦИОННЫХ ИСТОЧНИКОВ, ИСПОЛЬЗУЕМЫХ ДЛЯ ТЕКУЩЕГО КОНТРОЛЯ И ПРОМЕЖУТОЧНОЙ АТТЕСТАЦИИ

Оборудование учебного кабинета:

- столы
- стулья

Технические средства обучения:

- мобильные устройства с доступом к сети Интернет

Информационное обеспечение обучения:

Основные источники:

- 1. Агабекян И.П. Английский язык для ссузов: учебное пособие. М.: Проспект, 2021.
- 2. Английский язык для менеджеров и логистов: учебник и практикум для СПО /А. К. Купцова, Л. А. Козлова, Ю. П. Волынец; под общ. ред. А. К. Купцовой. М.: Издательство Юрайт, 2020.
- 3. Голубев А.П., Коржавый А.П., Смирнова И.Б.Английский язык для технических специальностей = English for Technical Colleges.— М.: Академия, 2018.
- 4. Голубев А. П., Балюк Н. В., Смирнова И. Б. Английский язык: учебник для студентов профессиональных образовательных организаций, осваивающих профессии и специальности СПО. М., 2018.

2.Электронные источники:

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